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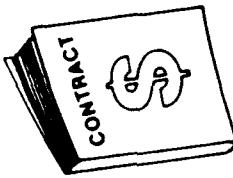
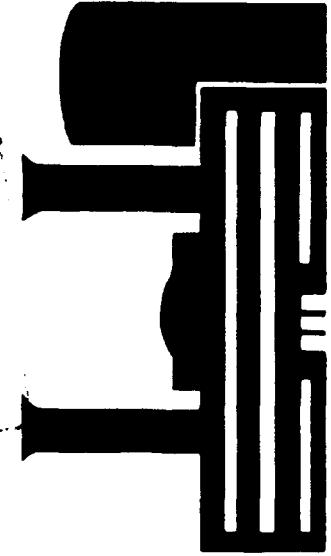
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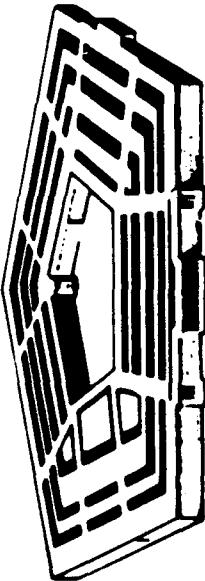
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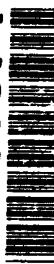
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PRIME CONTRACT AWARDS

Fiscal Year 1991

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FOREWORD

Prime Contract Awards is published semiannually except for fiscal years 1989 and 1990 when due to statistical anomalies in the first half of fiscal year 1989 only the annual reports were published. This report contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year 1982 data. Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 data figures really represent awards over \$10,000. Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. Commencing with FY 1989 it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in-house" work performed at government-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during fiscal year 1991 totaled \$150,855,267 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 11,947,930
Work Outside United States	9,178,174
Educational and Nonprofit Institutions	3,645,617
Business Firms Inside United States	125,878,379
Tariff or Regulated Acquisitions	<u>205,167</u>
TOTAL	\$150,855,267

Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$8,746 million as follows: Army, \$3,218 million; Navy, \$1,961 million; Air Force, \$3,510 million; Defense Logistics Agency, \$38 million and Other Defense Agencies, \$19 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during fiscal year 1991 (October 1990 through September 1991) totaled \$150.855 million. This was an increase of \$6.182 million (4.3 percent) over the \$144.673 million awarded during fiscal year 1990. Contract awards to U.S. businesses for work inside the United States increased by \$2.057 million. Awards for work outside the United States increased by \$2.029 million, awards to or through other Government Agencies increased by \$1.984 million, and awards to educational or nonprofit institutions increased by \$116 million. See Tables 1 and 2.

Procurement Trends

DoD procurement increased steadily from \$124.7 billion in FY 1982 to \$163.7 billion in 1985; however, it decreased to \$158.8 billion in FY 1986 and continued to decrease each year through FY 1989. During FY 1990 an upward trend again showed which continued through FY 1991. The long term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$25.936 million during FY 1991, an increase of \$1.980 million over the \$23.956 million during FY 1990. In terms of net value, small businesses received 20.6 percent of the prime contracts awarded to all business firms for work done in the United States during FY 1991 compared to 19.3 percent during FY 1990.

Chart I shows that 6,979,337 contract actions, or 66.4 percent of the total 10,503,645 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percent to small businesses for FY 1982 through FY 1991.

TABLE 1
**DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1991-FY 1990**
^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL ^{B/}		ARMY		NAVY	
	Oct 90-	Oct 89-	Oct 90-	Oct 89-	Oct 90-	Oct 89-
	Sep 91	Sep 90	Sep 91	Sep 90	Sep 91	Sep 90
TOTAL ^{C/}	\$150,855,267	\$144,672,506	\$36,890,295	\$33,332,813	\$45,846,496	\$46,944,808
ACTIONS OF \$25,000 OR LESS	14,177,824	13,914,413	4,068,500	3,941,409	3,407,561	3,160,835
ACTIONS OVER \$25,000	136,677,443	130,758,093	32,881,795	29,391,404	42,438,935	43,783,972
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	11,947,930	9,964,253	4,192,633	2,281,325	3,033,279	2,948,202
ACTIONS OVER \$25,000	10,383,264	8,480,085	481,713	393,476	560,192	525,441
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	9,178,174	7,149,132	2,252,377	2,279,930	2,371,314	1,441,583
ACTIONS OVER \$25,000	8,246,532	6,181,447	292,845	327,782	160,126	137,027
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	3,645,617	3,529,523	634,018	443,062	831,472	836,788
ACTIONS OVER \$25,000	125,957	126,132	31,053	46,785	33,640	27,080
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	3,519,660	3,403,391	602,955	396,277	797,832	809,708
ACTIONS OVER \$25,000	125,818,379	123,820,864	29,611,843	28,127,309	39,609,593	41,717,182
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	11,350,392	11,127,694	3,004,055	2,922,179	2,652,765	2,470,235
ACTIONS OVER \$25,000	114,527,987	112,693,170	26,607,788	25,155,130	36,956,828	39,246,947
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	25,936,484	23,955,765	6,716,626	5,770,743	7,876,449	7,673,391
ACTIONS OVER \$25,000	19,581,127	17,756,206	6,199,559	5,147,127	4,834,742	4,683,250
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	99,941,895	99,865,099	22,895,217	22,356,566	31,733,184	34,043,791
ACTIONS OVER \$25,000	4,995,035	4,928,135	1,456,928	1,087,437	818,674	786,385
	94,936,860	94,936,964	21,438,289	20,869,129	30,914,510	33,257,406

^{A/} For definitions and coverage, see notes on coverage.

^{B/} Includes Other Defense Agency awards.

^{C/} Commencing in FY 1889 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

^{D/} Includes foreign firms for performance in U.S.
^{E/} Includes Other Defense Agency awards.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor
According to Defense Component: FY 1991-FY 1990
a/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 90-	Oct 89-	Sep 90	Oct 90-	Oct 89-	Sep 90	Oct 90-	Oct 89-	Sep 90
	Sep 91	Sep 91	Sep 91	Sep 91	Sep 91	Sep 91	Sep 91	Sep 91	Sep 90
TOTAL C/	\$48,214,378	\$46,902,298	\$13,331,280	\$11,120,167	\$2,331,883	\$2,122,458			
ACTIONS OF \$25,000 OR LESS	4,589,294	4,633,320	1,647,808	1,687,991	313,659	270,910			
ACTIONS OVER \$25,000	43,625,084	42,268,978	11,683,412	9,432,576	2,018,224	1,851,548			
INTERAGENCY / FMS	4,341,087	4,377,993	195,668	134,048	65,859	63,816			
ACTIONS OF \$25,000 OR LESS	3,387,395	3,395,410	60,282	46,157	35,801	34,457			
ACTIONS OVER \$25,000	3,953,692	3,982,583	135,406	87,891	29,958	29,359			
FOR WORK OUTSIDE U. S. D/	1,947,943	1,704,715	2,332,847	1,570,454	8,283	9,955			
ACTIONS OF \$25,000 OR LESS	1,459,371	393,115	15,498	108,741	50	54			
ACTIONS OVER \$25,000	1,488,572	1,311,600	2,317,349	1,461,713	8,233	9,901			
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,576,354	1,780,932	195,411	110,207	21,016	26,446			
ACTIONS OF \$25,000 OR LESS	1,39,680	38,525	10,271	4,412	5,809	6,649			
ACTIONS OVER \$25,000	1,536,664	1,742,337	185,140	105,795	15,207	19,797			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	40,348,615	39,038,575	10,605,024	9,303,034	2,232,869	2,018,278			
ACTIONS OF \$25,000 OR LESS	3,702,459	3,806,177	1,560,447	1,565,857	260,443	255,787			
ACTIONS OVER \$25,000	36,646,156	35,232,398	9,045,577	7,771,177	1,964,826	1,792,491			
SMALL BUSINESS FIRMS	5,343,001	5,169,610	4,382,737	3,913,362	934,659	821,174			
ACTIONS OF \$25,000 OR LESS	1,608,039	1,745,927	1,053,721	1,031,861	227,672	191,860			
ACTIONS OVER \$25,000	3,734,962	3,423,703	3,329,016	2,881,501	706,987	629,314			
OTHER BUSINESS FIRMS	35,005,614	33,868,945	6,223,287	5,389,672	1,298,310	1,197,104			
ACTIONS OF \$25,000 OR LESS	2,094,420	2,050,220	5,067,776	4,932,996	40,471	33,927			
ACTIONS OVER \$25,000	32,911,194	31,808,659	5,716,561	4,893,676	1,257,839	1,163,177			
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.2	13.2	41.3	42.1	41.9	40.7			
ACTIONS OF \$25,000 OR LESS	43.4	45.9	67.5	67.6	84.9	85.0			
ACTIONS OVER \$25,000	10.2	9.7	36.8	37.1	36.0	35.1			

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1991 - FY 1990^{a/}
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL ^{b/} FISCAL YEAR				ARMY FISCAL YEAR				NAVY FISCAL YEAR			
	1991	1990	1991	1990	1991	1990	1991	1990	1991	1990	1991	1990
TOTAL C/	\$150,855,267	\$144,612,506	\$36,890,295	\$33,332,813	\$45,846,496	\$46,944,808						
1st Qtr, Oct-Dec	18,768,700	16,829,377	1,522,69	2,814,450	6,496,743	5,317,823						
2nd Qtr, Jan-Mar	6,068,002	4,174,338	11,166,14	8,997,76	13,622,65	14,060,665						
3rd Qtr, Apr-Jun	30,718,041	33,856,522	8,733,26	8,721,750	10,362,618	11,288,56						
4th Qtr, Jul-Sep	55,300,524	52,242,269	15,468,286	12,731,867	15,362,740	16,317,654						
INTERAGENCY / FMS	11,947,930	9,964,253	4,192,633	2,281,335	3,033,279	2,948,302						
1st Qtr, Oct-Dec	1,042,204	704,972	65,473	187,857	708,515	213,996						
2nd Qtr, Jan-Mar	2,586,725	3,291,783	1,059,66	556,250	482,779	812,538						
3rd Qtr, Apr-Jun	2,423,099	2,447,677	834,847	415,953	68,033	586,867						
4th Qtr, Jul-Sep	5,895,902	3,519,821	2,232,667	1,121,265	1,151,882	1,334,801						
FOR WORK OUTSIDE U. S. D/	9,178,174	7,149,132	2,252,977	2,279,930	2,371,314	1,441,583						
1st Qtr, Oct-Dec	1,787,575	1,058,101	212,194	148,977	266,189	240,754						
2nd Qtr, Jan-Mar	2,376,187	1,307,904	576,855	560,15	700,754	132,559						
3rd Qtr, Apr-Jun	2,113,650	2,453,682	665,06	539,150	700,550	326,474						
4th Qtr, Jul-Sep	2,033,082	2,19,433	795,892	1,022,668	76,831	686,476						
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,645,617	3,529,523	634,016	443,062	833,472	836,788						
1st Qtr, Oct-Dec	559,249	426,922	74,834	98,201	131,167	30,494						
2nd Qtr, Jan-Mar	1,398,959	1,28,003	270,354	152,929	277,721	310,955						
3rd Qtr, Apr-Jun	800,048	710,601	101,849	90,864	19,201	201,338						
4th Qtr, Jul-Sep	887,381	1,104,997	187,011	101,088	213,403	234,011						
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	125,878,379	123,820,864	29,611,843	28,127,369	39,603,593	41,717,182						
1st Qtr, Oct-Dec	15,360,016	14,620,636	1,151,450	1,420,780	5,390,834	4,832,679						
2nd Qtr, Jan-Mar	39,646,435	35,806,410	9,197,717	7,669,293	12,155,889	12,683,550						
3rd Qtr, Apr-Jun	25,215,270	28,470,478	7,064,338	7,614,185	8,831,610	10,131,338						
4th Qtr, Jul-Sep	45,656,655	44,923,340	12,198,298	10,423,041	13,220,240	14,067,905						
SMALL BUSINESS FIRMS	25,936,484	23,955,765	6,716,526	5,776,743	7,876,409	7,673,391						
1st Qtr, Oct-Dec	3,111,195	2,92,741	383,464	421,119	902,248	848,373						
2nd Qtr, Jan-Mar	7,165,225	5,354,290	1,925,43	1,235,210	1,527,930	1,744,603						
3rd Qtr, Apr-Jun	4,130,575	5,655,155	1,36,338	1,475,039	1,59,353	2,02,877						
4th Qtr, Jul-Sep	10,929,485	10,053,578	3,040,311	2,639,261	3,659,868	3,052,58						
OTHER BUSINESS FIRMS	99,941,895	99,865,099	22,895,217	22,356,566	31,733,184	34,043,791						
1st Qtr, Oct-Dec	12,248,820	11,727,895	767,986	1,999,601	4,482,586	3,984,306						
2nd Qtr, Jan-Mar	32,481,210	30,452,120	7,272,294	6,434,089	10,43,919	10,934,647						
3rd Qtr, Apr-Jun	20,484,692	22,815,322	5,697,010	6,139,086	7,238,307	8,109,661						
4th Qtr, Jul-Sep	34,727,173	34,869,762	9,157,927	7,783,760	9,586,207	11,015,377						
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.6	19.3	22.7	20.5	19.9	18.4						
1st Qtr, Oct-Dec	20.3	19.8	33.3	17.4	16.8	17.6						
2nd Qtr, Jan-Mar	18.1	15.0	20.9	16.1	14.2	13.8						
3rd Qtr, Apr-Jun	18.8	19.9	19.4	19.4	18.1	20.0						
4th Qtr, Jul-Sep	23.9	22.4	24.9	25.3	27.6	21.7						

a/ For definitions and coverage, see notes on coverage.

b/ Includes Other Defense Agency awards.

c/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

d/ Includes foreign firms for performance in U.S.

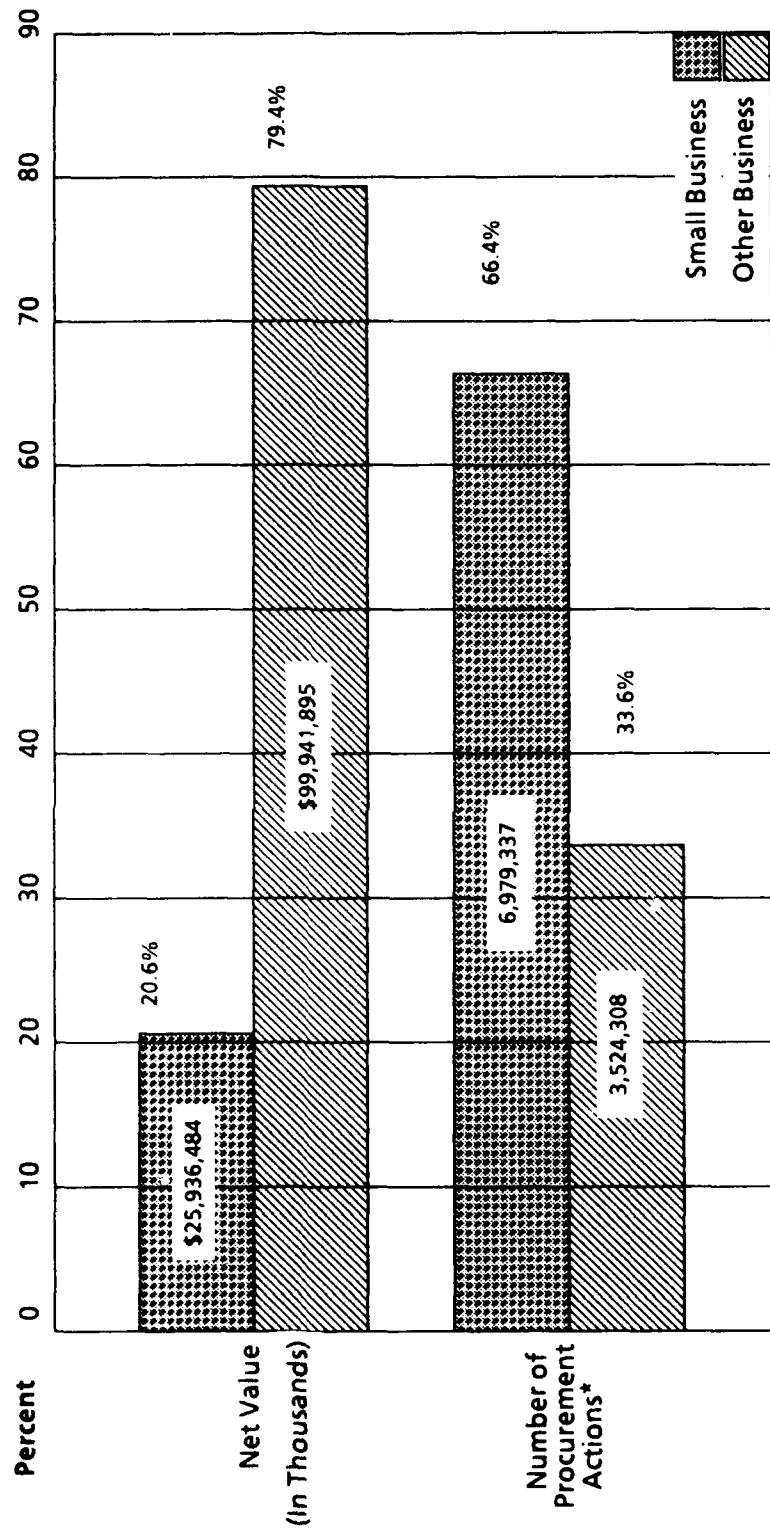
TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1991 - FY 1990^{a/}
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR	1990	FISCAL YEAR	1991	FISCAL YEAR	1991
TOTAL C/	\$43,214,378	\$45,302,298	\$13,331,280	\$11,120,167	\$2,331,883	\$2,122,458
1st Qtr. Oct-Dec	7,791,758	6,368,333	2,555,027	1,843,453	53,374	0
2nd Qtr. Jan-Mar	14,455,669	14,004,813	4,562,518	2,705,982	713,985	568,335
3rd Qtr. Apr-Jun	8,185,193	10,284,324	4,880,529	2,372,855	469,252	233,212
4th Qtr. Jul-Sep	11,781,758	16,225,428	4,372,106	4,097,977	1,055,772	1,320,311
INTERAGENCY / FMS	4,341,087	4,377,993	195,668	134,048	65,859	63,816
1st Qtr. Oct-Dec	219,383	267,024	29,092	29,202	8,384	0
2nd Qtr. Jan-Mar	96,529	1,864,075	55,183	35,632	15,657	9,467
3rd Qtr. Apr-Jun	832,527	1,346,132	36,886	31,540	13,047	13,301
4th Qtr. Jul-Sep	2,352,562	900,162	74,507	37,374	28,743	40,548
FOR WORK OUTSIDE U. S. D/	1,947,943	1,704,715	2,332,847	1,570,454	8,283	9,955
1st Qtr. Oct-Dec	279,502	135,596	1,003,460	511,117	1,471	0
2nd Qtr. Jan-Mar	458,108	251,077	493,750	219,400	2,045	6,884
3rd Qtr. Apr-Jun	333,201	588,743	527,505	622,395	0	0
4th Qtr. Jul-Sep	817,132	729,299	308,132	137,542	4,767	3,071
EDUCATIONAL & NONPROFIT INSTITUTIONS	1,516,354	1,780,932	195,411	110,207	21,016	26,446
1st Qtr. Oct-Dec	324,950	265,918	19,527	20,263	989	0
2nd Qtr. Jan-Mar	655,079	654,391	65,596	52,091	4,277	3,375
3rd Qtr. Apr-Jun	267,183	277,332	77,301	22,091	5,192	2,919
4th Qtr. Jul-Sep	368,542	633,791	32,987	36,169	10,108	20,152
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	40,388,615	39,038,575	10,606,024	9,303,034	2,232,969	2,018,278
1st Qtr. Oct-Dec	6,967,913	5,699,495	1,502,504	1,262,760	43,479	0
2nd Qtr. Jan-Mar	12,455,925	11,224,870	3,968,806	2,584,424	752,049	548,609
3rd Qtr. Apr-Jun	6,781,324	8,131,570	1,986,647	1,666,062	447,814	215,079
4th Qtr. Jul-Sep	14,183,253	13,932,527	3,956,067	3,885,788	989,627	1,254,590
SMALL BUSINESS FIRMS	5,343,001	5,169,630	4,382,737	3,913,362	934,659	821,174
1st Qtr. Oct-Dec	1,000,929	907,667	750,578	682,772	36,220	0
2nd Qtr. Jan-Mar	4,114,893	1,114,227	1,828,212	922,693	286,078	184,418
3rd Qtr. Apr-Jun	1,853,906	1,055,104	1,562,379	814,889	178,329	133,810
4th Qtr. Jul-Sep	2,233,473	2,132,332	1,240,668	1,443,008	434,032	522,945
OTHER BUSINESS FIRMS	35,005,614	33,868,945	6,223,287	5,399,672	1,298,310	1,197,104
1st Qtr. Oct-Dec	5,966,984	4,792,028	751,926	519,588	7,259	0
2nd Qtr. Jan-Mar	11,221,232	10,110,643	2,119,594	1,555,731	465,971	364,190
3rd Qtr. Apr-Jun	5,937,616	7,115,866	636,568	741,773	269,485	101,263
4th Qtr. Jul-Sep	11,899,780	11,850,408	2,715,199	2,472,180	555,595	731,645
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.2	13.2	41.3	42.1	41.9	40.7
1st Qtr. Oct-Dec	14.4	15.9	50.0	54.1	83.3	0
2nd Qtr. Jan-Mar	9.6	9.9	46.3	36.6	38.0	33.6
3rd Qtr. Apr-Jun	12.7	12.5	46.9	56.7	39.8	52.9
4th Qtr. Jul-Sep	16.1	15.2	31.4	36.4	43.9	41.7

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Chart I

**Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
Fiscal Year 1991**



*A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1991 - FY 1982 ^{AV}

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR		FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982
TOTAL	B/	\$150,855	\$144,672	\$139,343	\$151,353	\$156,568	\$158,829	\$163,725	\$146,032	\$140,483	\$124,725
Army		36,890	33,333	31,879	32,846	36,860	37,512	32,497	33,399	29,893	29,745
Navy		45,896	46,345	47,811	55,843	54,914	49,610	52,726	45,431	48,658	39,776
Air Force		48,214	46,902	43,915	46,633	47,852	48,363	45,363	41,436	34,732	15,999
Defense Logistics Agency		13,331	11,120	10,923	11,166	11,229	16,547	15,173	14,384	15,196	1,949
Civil Functions		2,332	2,122	1,955	3,200	2,696	2,169	1,581	1,531	1,853	1,959
Other Defense Agencies		4,241	4,250	3,900	4,220	4,220	4,578	3,966	3,626	3,350	2,614
INTERAGENCY/FMS		11,968	9,964	9,570	8,919	8,803	9,884	12,399	10,038	9,903	12,755
Army		4,193	2,281	1,613	1,789	1,900	2,523	2,636	2,808	4,759	
Navy		4,033	2,948	3,416	3,193	2,749	2,841	2,229	3,106	2,811	
Air Force		4,341	4,378	4,147	3,493	2,729	3,772	4,758	3,516	3,404	
Defense Logistics Agency		196	134	147	218	251	326	375	274	326	
Civil Functions		66	134	241	72	73	77	75	67	55	
Other Defense Agencies		119	159	79	121	236	295	275	250	201	
FOR WORK OUTSIDE U. S. C/		9,178	7,149	6,381	8,149	8,863	9,081	8,611	8,311	7,236	7,522
Army		2,233	2,280	2,331	3,082	3,423	3,113	3,205	2,559	2,196	2,208
Navy		2,371	1,442	1,287	1,403	1,404	1,068	1,163	1,982	1,644	
Air Force		1,988	1,055	1,113	1,924	2,367	1,894	1,446	1,643	1,302	1,442
Defense Logistics Agency		2,333	1,510	1,412	1,583	1,571	2,578	2,515	2,876	2,712	3,188
Civil Functions		8	10	11	20	16	4	4	2	2	*
Other Defense Agencies		285	142	138	86	84	87	50	56	41	40
EDUCATIONAL + NONPROFIT INSTITUTIONS		3,646	3,530	3,272	3,469	3,495	3,368	3,129	2,710	2,248	1,984
Army		634	443	423	440	474	427	403	343	309	
Navy		831	837	952	1,142	1,081	1,167	965	691	626	
Air Force		1,516	1,781	1,605	1,614	1,555	1,450	1,310	1,081	946	
Defense Logistics Agency		195	110	115	89	100	90	83	60	8	
Civil Functions		21	26	19	42	33	41	61	44	34	
Other Defense Agencies		387	332	159	142	212	198	181	131	125	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)		125,878	123,821	120,033	130,815	135,340	136,497	139,587	124,912	121,096	102,463
Army		29,612	28,127	22,442	27,534	31,003	31,439	31,192	27,861	24,580	22,515
Navy		39,650	41,177	42,176	50,054	48,944	44,232	45,656	39,948	43,880	35,695
Air Force		40,349	39,039	36,949	39,601	40,615	41,737	45,469	47,022	43,932	35,649
Defense Logistics Agency		10,616	9,303	9,177	9,244	12,322	13,503	12,900	11,673	12,150	12,542
Civil Functions		2,253	2,018	2,134	2,035	1,689	1,624	1,734	1,854	1,854	1,813
Other Defense Agencies		3,463	3,616	2,824	2,347	3,687	3,997	3,455	3,189	2,982	2,219
SMALL BUSINESS FIRMS		25,936	23,556	22,772	25,229	26,624	26,914	26,049	23,816	22,769	20,143
Army		6,717	5,771	5,137	6,462	7,522	7,628	7,749	6,675	5,604	5,094
Navy		7,876	7,673	7,698	8,157	7,745	7,022	7,022	6,100	5,854	4,552
Air Force		5,333	5,170	4,583	5,169	5,361	4,869	4,703	4,341	3,932	3,453
Defense Logistics Agency		4,333	3,913	4,219	3,990	4,162	5,445	5,136	5,238	6,064	5,886
Civil Functions		955	821	682	979	1,050	924	883	928	910	831
Other Defense Agencies		633	607	453	472	784	627	555	534	404	325
SMALL BUSINESS PERCENT OF BUSINESS FIRMS		20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	19.1 %	18.8 %	19.7 %	
Army		22.7	20.5	18.7	23.5	24.3	24.8	24.0	22.8	22.6	
Navy		19.9	18.4	18.3	16.3	15.8	16.8	15.4	15.3	13.3	
Air Force		13.2	13.2	12.4	13.1	13.2	11.7	10.7	11.0	12.8	
Defense Logistics Agency		41.3	42.1	46.0	43.2	45.1	40.3	42.1	44.9	49.9	
Civil Functions		41.9	40.7	47.6	48.1	56.5	54.4	53.5	53.5	44.4	
Other Defense Agencies		19.7	16.8	16.0	21.3	15.7	16.1	16.8	13.5	14.6	

AV Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

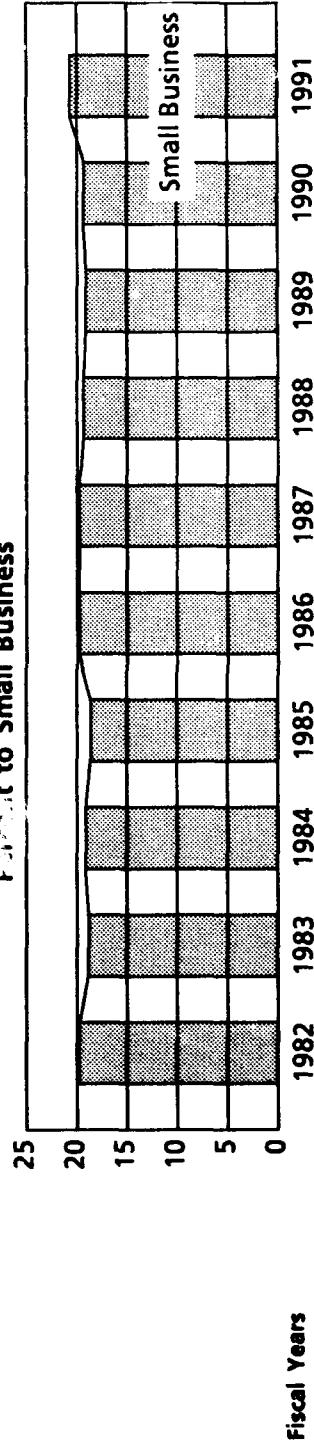
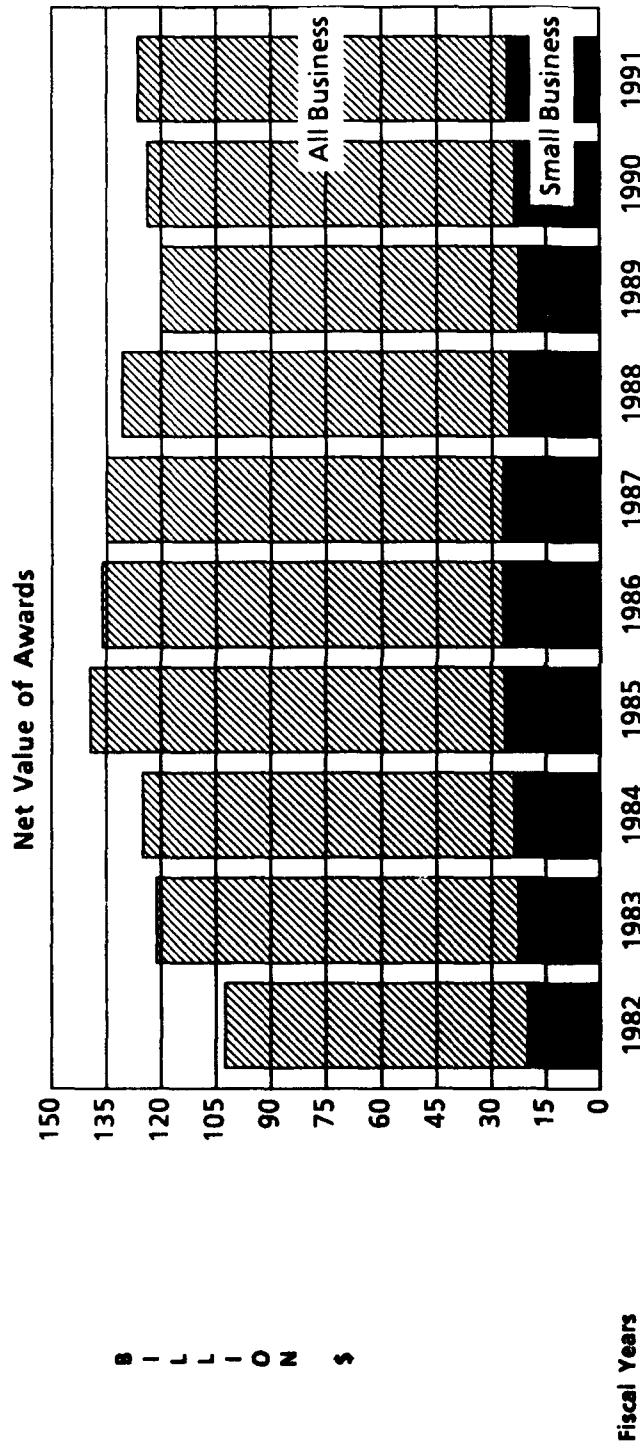
C/ Includes foreign firms for performance in U.S.

Less than \$500,000.

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Chart II

**Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses
and Percent Distribution to Small Businesses: FY 1982 - 1991**



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AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1991 and FY 1990 and in Table 6 for FY 1982 through FY 1991. Table 6a provides data on awards by procurement program according to the Defense component making the awards, for FY 1982 through FY 1991.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1991 totaled \$125,878 million, \$2,057 million (1.7 percent) more than FY 1990. A comparison of 1991 totals show an increase in the All Other and the Services Categories and a decrease in the Major Hard Goods Category. The largest increases in the

procurement programs were in Construction, \$2,829 million, Services, \$2,299 million, and Tank Automotive, \$1,000 million.

The programs with the largest decreases were Electronics and Communication Equipment, \$3,268 million, Ships, \$990 million, and Missile and Space Systems, \$785 million.

Chart III shows awards to all businesses and percent distribution to small businesses by procurement program for FY 1991 and fiscal year 1990.

TABLE 5
**DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1991 - FY 1990^a**
(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1990 - September 1991		October 1989 - September 1990	
	Total Program (1)	Small Business Percent (2)	Total Program (1)	Small Business Percent (2)
TOTAL /C	\$150,855,287	8%	\$144,672,506	9%
INTERAGENCY/FMS			9,964,253	
FOR WORK OUTSIDE U. S. /D/	11,947,930		7,149,132	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	9,178,174		3,529,523	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	3,645,617			
MAJOR HARD GOODS (SUB-TOTAL)	125,878,379	100.0	\$25,935,484	100.0
AIRCRAFT (SUB-TOTAL)	74,127,414	56.9	5,788,734	22.3
AIRCRAFT EQUIPMENT AND SPARES	23,537,167	18.8	1,144,011	4.4
AIRCRAFT ENGINES AND RELATED SPARES	16,722,590	13.3	4,227,164	1.6
OTHER AIRCRAFT EQUIPMENT AND SPARES	3,626,946	2.9	23,287	0.9
MISSILE AND SPACE SYSTEMS	3,287,631	2.6	489,020	1.9
SHIPS	16,351,898	13.0	687,450	2.7
MISSILE AND SPACE SYSTEMS (SUB-TOTAL)	9,313,719	7.4	1,143,087	4.4
TRUCK-AUTOMOTIVE (SUB-TOTAL)	4,322,993	3.4	602,807	2.3
COMBAT VEHICLES	3,041,133	2.4	212,961	0.8
NON-COMBAT VEHICLES	1,281,860	1.0	385,886	1.5
WEAPONS	1,717,428	1.4	204,319	0.8
COMMUNICATION EQUIPMENT	3,564,703	2.8	301,724	1.2
ELECTRONICS AND COMMUNICATION EQUIPMENT	15,219,506	12.1	1,703,266	6.6
SERVICES	16,937,287	13.5	4,333,665	16.7
ALL OTHER (SUB-TOTAL)	34,813,678	27.7	15,814,085	61.0
SUBSISTENCE	2,243,209	1.8	1,059,874	4.1
TEXTILES, CLOTHING AND EQUIPAGE	1,332,714	1.1	712,912	2.8
FUELS + LUBRICANTS (SUB-TOTAL)	3,680,514	2.9	911,056	3.5
PETROLEUM OTHER FUELS + LUBRICANTS, HANDLING EQUIP. SEPARATELY PROCURED CONTRACTORS, HANDLING EQUIP.	3,553,651	2.8	816,429	3.2
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	3,96,521	0.1	85,114	0.3
BUILDING SUPPLIES	30,342	*	28,433	0.1
TRANSPORTATION EQUIPMENT	7,620,672	6.1	2,155,036	8.3
PRODUCTION EQUIPMENT	40,913	*	17,687	0.1
CONSTRUCTION EQUIPMENT	223,397	0.2	95,617	0.4
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	54,356	*	31,547	0.1
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	703,154	0.6	14,107	0.6
MATERIALS HANDLING EQUIPMENT	40,698	*	21,223	0.1
ALL OTHER SUPPLIES + EQUIPMENT	78,252	0.1	21,758	0.1
CONSTRUCTION ALL ACTIONS OF \$25,000 OR LESS	6,479,331	5.2	1,811,954	7.0
	8,586,177	6.8	4,619,880	17.8
	11,350,392	9.0	6,355,357	24.5

^a For definitions and coverage, see notes on coverage.
/C Percentage of small business firms (column 2) to all business firms for work in the U.S. (column 1).
/D/ Contracting with FY 1990; the total includes Teriffic or Regulated Acquisitions not included elsewhere in this table.
* Includes foreign firms for performance in U.S.
+ Less than 0.05 percent.

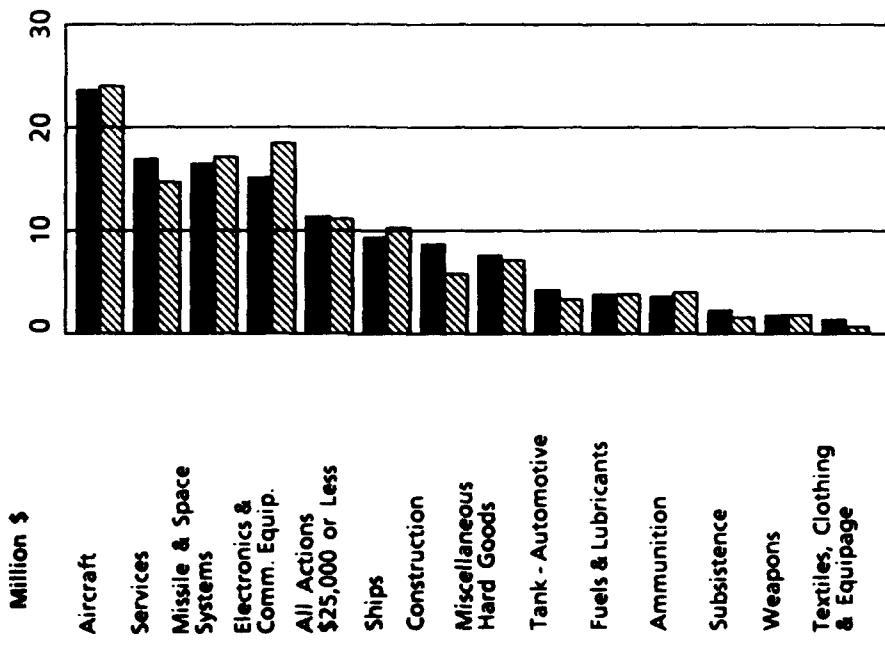
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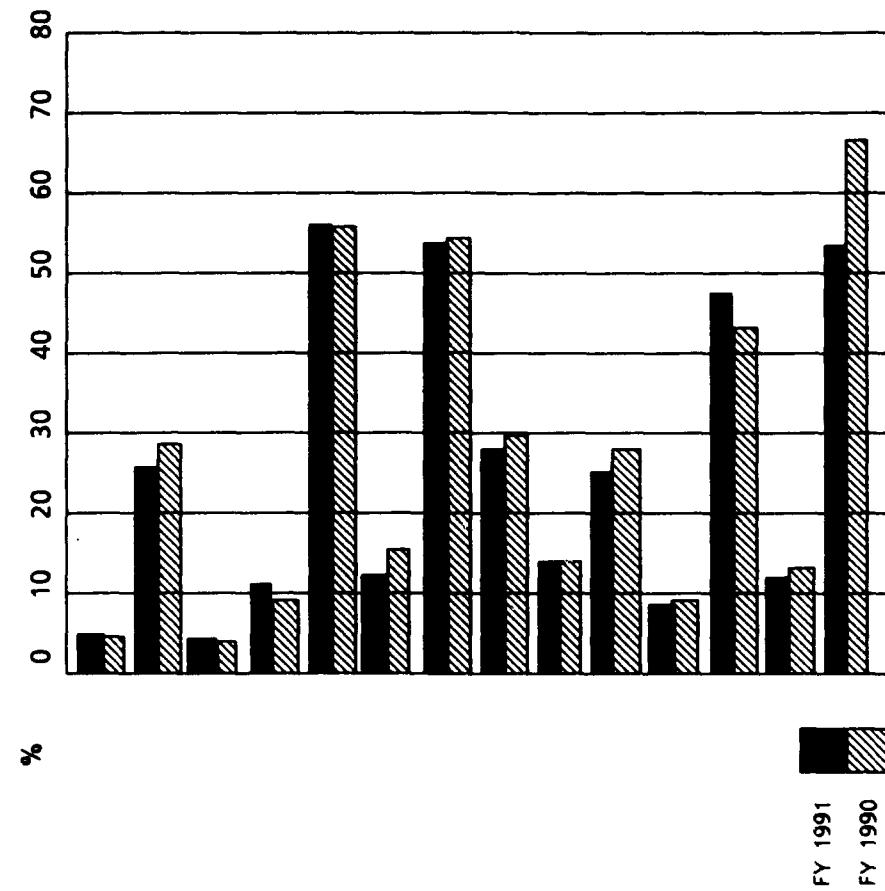
Chart III

**Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1991 - 1990**

Net Value to All Businesses



Percent to Small Businesses



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TABLE 6
**DoD Prime Contract Awards to All Businesses and to Small Businesses,
 by Procurement Program: FY 1991 - FY 1987 ^{a/}**

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT					
		FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87
TOTAL	8/	\$150,855,269	\$144,672,473	\$139,344,457	\$151,352,713	\$156,507,386					
INTERAGENCY/FMS		11,947,932	9,964,253	9,579,291	8,919,370	8,808,963					
FOR WORK OUTSIDE THE U.S. C/		9,178,174	7,149,132	6,390,922	8,149,175	8,863,365					
EDUCATIONAL AND NONPROFIT INSTITUTIONS		3,645,617	3,529,523	3,272,413	3,469,352	3,494,958					
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL		125,878,379	123,820,831	120,002,855	130,814,816	135,340,300	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)		74,127,414	76,120,269	79,911,592	85,856,513	93,015,159	58.9	63.9	66.6	65.6	68.7
Aircraft		23,934,163	24,221,694	24,978,326	27,663,991	28,884	19.4	19.4	20.2	20.5	
Missile and Space Systems		16,116,849	17,731,036	19,693,980	19,781,384	13.0	13.8	15.6	15.1	14.6	
Ships		10,313,719	10,591,142	13,716,230	11,474,728	7.4	8.3	8.0	10.5	8.5	
Tank-Automotive		3,322,993	3,322,233	3,277,925	4,833,662	3.4	2.7	3.2	3.0	3.6	
Weapons		1,717,428	1,842,130	1,518,643	1,667,409	1.4	1.5	1.3	1.3	1.3	
Ammunition		4,032,453	3,900,238	4,119,354	4,555,004	2.8	3.3	3.3	3.3	3.4	
Electronics and Communications Equip.		15,219,506	18,487,823	18,120,546	17,753,289	22,567,471	12.1	14.9	15.1	13.6	16.7
SERVICES		16,937,287	14,637,670	11,708,407	12,029,739	11,044,330	13.5	11.8	9.8	9.2	8.2
All OTHER (SUBTOTAL)		34,813,678	30,062,892	28,376,856	32,280,564	31,881	27.7	24.3	23.6	25.2	23.1
Subsistence		2,243,205	1,605,594	1,265,301	1,259,007	1,188,445	1.8	1.8	1.8	1.6	0.9
Clothing, and Equipment		744,857	853,571	1,150,446	955,534	1,111	0.6	0.6	0.7	0.9	0.7
Fuels and Lubricants		3,680,514	3,771,288	3,471,105	3,192,185	3,917,824	2.9	2.9	2.9	2.5	2.2
Miscellaneous Hard Goods		7,620,672	7,056,160	6,993,884	7,455,382	6,086,944	6.1	5.7	5.8	5.9	4.4
Contract Actions of \$25,000 or Less		8,986,172	5,737,230	6,995,592	8,485,574	6,085,666	6.1	6.2	6.2	6.6	6.6
All Actions of \$25,000 or Less		11,350,392	11,127,464	8,345,517	11,014,967	11,162,388	9.0	9.0	7.0	8.7	8.2
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL		25,936,484	23,955,745	22,771,551	25,228,785	26,624,157	20.6	19.3	19.0	19.3	19.7
MAJOR HARD GOODS (SUBTOTAL)		5,788,734	6,102,841	5,688,817	5,854,002	7,145,431	7.8	7.7	7.1	6.8	7.7
Aircraft		1,144,071	1,082,380	1,107,770	1,119,120	1,310,050	4.8	4.5	4.6	4.5	4.7
Missile and Space Systems		687,450	675,614	707,396	659,297	768,294	4.2	3.9	3.7	3.3	3.9
Ships		1,143,097	1,588,697	1,355,888	1,199,631	1,415,831	12.3	15.4	14.2	10.6	12.9
Tank-Automotive		602,807	465,825	355,394	1,394,365	1,710,468	13.0	13.9	14.0	10.6	14.6
Weapons		204,319	239,634	216,145	235,675	330,176	11.9	13.0	14.0	14.1	15.7
Ammunition		201,724	271,300	230,720	242,889	329,079	10.9	10.9	10.9	10.3	9.4
Electronics and Communications Equip.		1,705,266	1,679,391	1,643,515	1,933,023	2,111,533	11.2	9.1	9.1	10.3	
SERVICES		4,333,665	4,202,934	3,466,160	3,770,752	3,465,667	25.6	28.7	29.6	31.3	31.4
All OTHER (SUBTOTAL)		15,814,085	13,669,970	13,622,514	15,604,032	16,013,059	45.4	45.4	48.0	47.4	51.2
Subsistence		1,059,874	691,267	543,149	500,215	411,720	47.2	43.3	39.7	34.9	
Clothing, and Equipment		712,912	496,174	605,614	880,045	740,599	53.5	66.1	70.6	76.5	75.1
Fuels and Lubricants		911,056	1,053,014	1,152,910	670,684	877,598	24.8	33.2	20.4	28.2	
Miscellaneous Hard Goods		2,155,036	2,087,270	1,970,878	2,214,365	2,312,794	28.6	28.2	28.6	38.9	
Construction		4,619,850	5,122,523	4,668,353	5,043,326	5,538	54.2	62.8	62.5	62.5	
All Actions of \$25,000 or Less		6,355,357	6,199,539	4,681,670	6,295,397	6,124,158	56.1	55.7	56.1	55.2	54.9

A/ For definitions and coverage, see notes on coverage.
 B/ Connecting with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign concerns with performance in U.S.

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TABLE 6 (concluded)
DOD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1986 - FY 1982 ^{a/v}

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT			
		FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY '86	FY '85	FY '84
TOTAL BY		\$156,329,340	\$163,125,360	\$146,031,610	\$140,482,972	\$124,724,875			
INTERAGENCY/FIRS		9,883,818	12,398,566	10,098,092	9,902,800	12,755,040			
FOR WORK OUTSIDE THE U.S. C/		9,080,746	8,611,098	8,311,482	7,236,372	7,522,294			
EDUCATIONAL AND NONPROFIT INSTITUTIONS		3,167,718	3,129,061	2,709,888	2,247,933	1,984,448			
BUSINESS FIRMS FOR WORK IN THE U.S.									
BUSINESS FIRMS TOTAL		139,586,634	124,912,148	121,095,867	102,462,093	100,0	100.0	100.0	100.0
MAJOR HEAD GOODS (SUBTOTAL)		92,822,136	98,144,846	86,315,336	80,806,612	67,870,460	68.0	70.3	66.7
Aircraft		32,267,221	34,661,580	29,234,550	26,297,322	21,112,384	23.6	24.8	21.7
Missiles and Space Systems		19,355,707	18,661,899	16,663,293	14,659,528	12,711,620	14.2	13.4	12.1
Ships		9,412,931	10,404,343	9,353,141	12,818,867	9,557,419	6.9	17.3	12.4
Land-Automotive		5,152,256	4,989,563	4,664,359	4,499,955	4,355,915	3.8	7.5	10.6
Weapons		2,304,203	2,618,277	2,425,864	2,419,970	2,331,955	1.7	4.0	3.9
Chemicals		4,489,965	4,681,833	3,955,411	3,189,429	3,560,449	3.3	1.9	2.0
Electronics and Communications Equipd.		19,743,183	22,031,658	19,693,514	16,687,137	14,220,218	14.5	15.8	13.8
SERVICES		10,447,432	9,126,012	8,478,023	10,397,348	7,888,730	7.7	6.5	6.6
ALL OTHER (SUBTOTAL)		33,227,490	32,315,776	30,118,189	29,831,907	26,703,903	24.3	23.2	24.1
Subsistence		1,661,358	1,043,603	1,112,171	1,000,555	1,553,349	0.9	0.7	0.9
Textiles, Clothing, and Equipment		1,057,914	1,143,380	1,086,823	1,031,001	1,011,913	0.8	0.9	1.0
Fuels and Lubricants		7,255,891	6,301,334	6,325,993	6,901,100	7,661,232	5.3	4.5	5.1
Miscellaneous Hard Goods		5,547,986	5,462,732	4,936,668	4,707,105	4,432,593	4.1	4.0	3.9
Construction		7,632,728	7,883,620	6,670,617	6,166,135	5,322,622	5.6	5.3	5.0
All Actions of \$25,000 or Less		10,491,813	10,493,237	9,986,511	9,936,111	6,710,058	7.7	8.0	8.3
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.									
SMALL BUSINESS TOTAL		26,914,262	26,048,769	23,816,460	22,768,738	20,143,383	19.7	18.7	19.1
MAJOR HEAD GOODS (SUBTOTAL)		6,801,011	5,854,611	4,902,618	4,875,156	4,714,007	8.1	6.9	6.8
Aircraft		1,181,795	995,528	775,526	745,526	624,521	3.4	3.4	3.4
Missiles and Space Systems		1,635,708	1,453,777	1,426,501	1,355,071	1,343,705	3.3	2.6	2.6
Ships		1,459,882	1,291,883	1,217,888	1,016,442	1,072,939	15.9	12.5	12.5
Land-Automotive		778,849	921,991	876,436	882,744	803,116	16.8	17.9	17.6
Weapons		343,008	255,562	219,236	153,180	202,153	14.9	9.9	18.6
Chemicals		617,803	643,183	495,753	437,177	437,177	13.8	13.7	16.7
Electronics and Communications Equipd.		2,201,654	2,049,910	1,622,266	1,339,561	1,298,429	11.4	12.5	14.7
SERVICES		2,908,988	2,600,109	2,274,420	2,229,732	1,828,608	27.8	28.5	26.8
ALL OTHER (SUBTOTAL)		16,523,842	16,647,059	15,687,429	15,546,388	13,439,619	49.7	51.5	52.1
Subsistence		498,925	422,905	472,776	429,541	633,933	39.6	41.4	42.5
Textiles, Clothing, and Equipment		890,877	946,338	814,560	926,279	798,317	84.2	82.8	84.9
Fuels and Lubricants		1,859,118	1,699,018	2,093,929	3,004,016	3,150,058	26.2	26.9	33.1
Miscellaneous Hard Goods		2,403,778	2,157,915	1,983,006	1,639,796	1,744,516	43.3	40.2	34.6
Construction		5,013,109	5,754,887	5,016,817	4,163,563	3,516,307	66.6	75.2	66.1
All Actions of \$25,000 or Less		5,748,035	5,668,556	5,304,341	5,313,193	3,598,408	54.8	53.1	53.6

Note: Refer to first page of this table for footnotes.

TABLE 6a
DoD Prime Contract Awards by Procurement Program: FY 1991 - FY 1990 ^{a/}
According to Defense Component: FY 1991 - FY 1990 ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) BY MAJOR M&D GOODS (SUBTOTAL)	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
Aircraft and Space Systems	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Missile and Space Systems	23,637,167	3,002,400	6,610,974	13,800,610	221,505	1,332	326
Ships	16,351,888	4,241,630	4,927,470	7,168,110	97,701	4,967	4,967
Tank-Automotive	9,313,779	18,212	9,183,830	5,636	90,862	14,938	18,000
Weapons	4,322,593	4,073,012	4,870	105,425	94,414	262	1,497
Ammunition	1,711,438	909,755	687,598	205,910	12,658	0	0
Electronics and Communications Equip.	3,562,703	2,920,803	2,349	101,634	14,855	0	0
Services	15,219,566	3,455,873	5,516,955	5,924,811	277,058	31,728	313,088
All Other (Subtotal)	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,713
Subsistence	34,813,618	7,521,306	7,003,589	8,128,693	9,765,741	1,863,899	530,540
Textiles, Clothing, and Equipment	2,213,209	52,461	52,892	71,021	1,889,835	0	0
Fuels and Lubricants	1,332,714	161,819	21,169	21,488	1,127,546	712	0
Miscellaneous Hard Goods	3,680,514	8,502	24,443	11,122	3,635,462	212	673
Construction	7,620,672	1,225,889	1,525,277	2,978,784	1,425,187	101,884	353,951
All Actions of \$25,000 or Less	8,586,177	2,991,580	1,766,943	3,343,739	1,433,288	13,333	13,333
	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	288,148	162,523
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) BY MAJOR M&D GOODS (SUBTOTAL)	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
Aircraft and Space Systems	79,120,269	19,026,924	30,639,526	28,329,633	593,367	22,163	488,635
Missile and Space Systems	23,994,463	3,788,506	7,438,194	12,543,536	197,578	105	26-
Ships	17,136,849	3,784,674	4,934,980	8,383,439	7,498	0	6,278
Tank-Automotive	10,304,581	14,925	10,208,678	9,296	58,856	11,226	0
Weapons	3,322,910	3,134,647	7,709	130,210	50,370	144	150-
Ammunition	1,882,130	1,022,649	567,984	265,304	6,193	0	0
Electronics and Communications Equip.	4,032,553	3,129,863	847,804	55,799	272,679	10,088	1,166-
Services	18,487,823	4,151,660	6,633,577	6,936,119	0	0	483,700
All Other (Subtotal)	14,637,870	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
Subsistence	30,062,892	5,948,482	6,025,737	7,364,233	8,541,714	1,686,401	496,265
Textiles, Clothing, and Equipment	1,605,394	122,661	54,628	42,108	1,386,269	0	12-
Fuels and Lubricants	3,771,887	27,288	13,574	4,510	957,592	286	607
Miscellaneous Hard Goods	7,051,660	12,333	6,093	3,102	3,742,871	1,338	351
Construction	5,751,232	1,083,344	1,734,824	2,561,910	1,217,261	1,355,308	355,593
All Actions of \$25,000 or Less	11,121,661	2,372,179	2,470,235	3,805,177	1,525,857	225,787	127,426

a/ For definitions and coverage, see notes on coverage in U.S.

b/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1989	
BUSINESS FIRMS FOR WHICH IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)								\$42,175,722	\$36,949,414
Aircraft	24,229,694	3,077,892	8,428,859	12,529,613	189,372	0			
Missile and Space Systems	18,735,396	4,158,865	6,355,037	8,174,870	5,744	0			
Ships	9,546,142	6,711	9,423,005	888	99,755	5,383			
Tank-Automotive	3,821,233	3,677,932	10,211	121,963	50,893	66			
Weapons	1,518,643	638,067	567,211	286,565	7,041	0			
Ammunition	3,962,248	2,835,726	948,386	66,060	86	0			
Electronics and Communications Equip.	18,120,546	6,563,681	5,829,349	6,653,674	240,046	17,777			
SERVICES	11,708,407	2,666,796	3,754,449	2,782,163	314,840	170,020			
All Other (Subtotal)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002			
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0			
Textiles, Clothing, and Equipment	3,375,105	16,174	1,312	829,424	0	0			
Fuels and Lubricants	6,995,804	1,767	3,888	3,382,016	3,904	609			
Miscellaneous Hard Goods	7,435,552	1,003,324	1,616,954	2,845,554	1,45,960	1,78,198			
Construction	8,345,517	2,466,592	2,649,504	1,069,560	2,570,573	1,069,469			
All Actions of \$25,000 or Less		1,476,584	2,555,734	2,349,241	1,780,175	1,92,326			
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)								\$50,053,675	\$39,600,915
Aircraft	17,682,974	38,136,526	28,819,158	607,607	25,464	254,784			
Missile and Space Systems									
Ships	2,883,794	9,325,837	12,642,371	146,254	0	0			
Tank-Automotive	3,988,705	7,230,719	8,513,094	8,259	0	3,183			
Weapons	13,116,230	13,573,711	1,069	99,113	11,573	0			
Ammunition	3,927,925	3,788,664	12,481	86,555	39,647	29			
Electronics and Communications Equip.	1,667,409	6,600,001	649,761	332,220	4,927	0			
SERVICES	4,119,354	3,225,345	765,768	107,972	107	0			
All Other (Subtotal)	17,153,289	6,578,169	7,205,290	305,290	13,336	521,572			
Subsistence	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898			
Textiles, Clothing, and Equipment	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442			
Fuels and Lubricants									
Miscellaneous Hard Goods									
Construction									
All Actions of \$25,000 or Less									

Note: Refer to first page of this table for footnotes.

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**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1987 - FY 1986**

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1987	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) BY MAJOR HARD GOODS (SUBTOTAL)									
\$135,340,300	\$31,003,105	\$48,943,918	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310	1,742,773		
93,015,199	20,508,494	38,071,081	32,042,970	611,982	37,859				
Aircraft	3,366,735	9,770,721	14,424,755	121,780	0				
Missile and Space Systems	19,781,491	3,827,817	8,535,161	12,569	0	228	0		
Ships	11,474,726	6,940,1	11,306,709	4,616	67,703	264	0		
Tank-Automotive	4,853,682	4,674,628	3,815	72,512	67,162	888	227		
Weapons	2,098,889	1,997,746	1,03,839	361,888	3,376	0	6		
Ammunition	4,555,004	3,544,226	1,528,632	482,056	349,0	10,707			
Electronics and Communications Equipd.	22,156,741	4,325,841	7,977,280	8,161,933	349,392		1,742,318		
SERVICES	11,044,390	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573		
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,215	5,684,913	8,479,911	1,600,563	352,964		
Substance	1,178,485	87,218	32,720	42,573	1,015,794	140	0		
Textiles, Clothing, and Equipment	985,534	33,533	39,608	29,986	882,016	69	314		
Fuels and Lubricants	3,037,844	54,106	12,669	38,920	2,930,633	438	868		
Miscellaneous Hard Goods	6,020,944	1,697,583	1,697,768	1,140,133	1,774,270	87,809	155,331		
Construction	8,895,666	3,435,987	2,774,323	1,335,576	9,965	1,292,304	37,511		
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,655	1,467,233	219,803	158,940		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) BY MAJOR HARD GOODS (SUBTOTAL)									
\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475	1,885,575		
92,822,186	21,195,883	35,026,392	34,057,663	640,790	15,833				
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0			
Missile and Space Systems	19,355,707	4,786,892	7,165,667	7,389,665	3,813	0	10,850		
Ships	9,412,921	6,570,7	9,289,915	1,228	64,193	11,388	0		
Tank-Automotive	5,248,96	5,031,299	1,039,722	1,185	71,664	1,050	330		
Weapons	2,304,203	915,705	3,180,970	374,422	4,621	0	73		
Ammunition	4,489,935	3,598,938	6,770,357	5,866	3,38	0	45		
Electronics and Communications Equipd.	19,743,153	2,353,749	2,978,639	7,094,370	401,836	3,395	1,874,277		
SERVICES	10,447,432	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	1,824,426		
ALL OTHER (SUBTOTAL)	33,227,480						287,474		
Substance	1,261,388	95,378	52,630	28,956	1,094,374	0			
Textiles, Clothing, and Equipment	1,057,914	52,883	12,780	29,861	961,973	58	359		
Fuels and Lubricants	1,235,651	1,04,025	23,417	45,884	7,321,274	6,017	11,766		
Miscellaneous Hard Goods	5,544,96	1,07,406	1,555,04	1,06,824	1,129,264	60,21	111,766		
Construction	7,832,78	3,88,210	1,87,688	2,785,76	1,219,196	1,124,053	155,831		
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,138,661	1,021,173	219,803	158,940		

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1985 - FY 1984

A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1985	
BUSINESS FIRMS FOR WORK IN THE U. S. (TOTAL) BY MAJOR HARD GOODS (SUBTOTAL)									
Aircraft	\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326		
Missile and Space Systems	98,144,846	21,528,199	36,609,846	37,580,685	590,188	31,148	1,724,780		
Ships	34,579,580	3,728,610	10,203,015	20,559,921	87,984	0	0		
Tank-Automotive	13,667,199	3,720,219	6,613,693	8,329,833	2,243	0	1,870		
Weapons	16,414,343	3,566,846	10,210,546	2,860	211	55,846	20,798		
Electronics and Communications Equip.	2,142,556	4,954,620	1,038,186	98,886	56,900	1,440	540		
Services	2,618,277	1,243,399	1,018,152	272,287	4,459	0	0		
Damnition	4,634,333	4,021,313	583,472	8,318,454	382,711	8,909	1,722,310		
Electronics and Communications Equip.	22,037,658	3,803,201	7,802,013	2,800,418	121,830	129,279	1,485,211		
All Other (Subtotal)	9,126,012	1,963,579	2,624,695	5,007,583	11,477,503	1,463,708	244,335		
32,315,776	7,700,713	6,421,934	32,243	27,323	871,496	0	0		
Subsistence	1,023,603	92,041	16,158	42,418	1,021,985	115	0		
Textiles, Clothing, and Equipment	1,131,180	62,494	20,061	6,189,643	6,189,643	1,193	1,232		
Fuels and Lubricants	1,307,354	35,171	1,469,008	1,131,522	1,385,203	67,045	98,556		
Miscellaneous Hard Goods	5,442,732	1,305,386	1,227,907	2,986,060	1,991,766	1,198,674	221,992		
Construction	7,885,420	3,422,213	2,616,557	2,755,656	1,991,410	136,581	121,555		
All Actions of \$25,000 or Less	10,493,287	2,778,348							
BUSINESS FIRMS FOR WORK IN THE U. S. (TOTAL) BY MAJOR HARD GOODS (SUBTOTAL)									
Aircraft	\$124,912,148	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,743,693	\$3,178,692		
Missile and Space Systems	86,315,336	19,306,750	31,749,771	33,236,110	513,499	22,752	1,485,454		
Ships	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0	0		
Tank-Automotive	16,653,293	3,524,636	5,750,289	7,285,916	17,765	0	627		
Weapons	9,351,141	3,23,466	9,222,982	9,223,469	88,404	17,800	0		
Electronics and Communications Equip.	4,999,563	4,832,841	11,137	84,583	58,944	1,588	230		
Services	2,475,564	1,312,801	821,516	270,255	52,312	0	0		
Construction	3,955,411	3,161,201	672,326	121,837	273,162	3,364	1,485,597		
All Other (Subtotal)	19,693,534	3,111,190	6,688,182	8,196,019	56,799	108,166	1,487,784		
Subsistence	8,478,023	1,736,469	2,634,093	2,454,712	0	0	0		
Textiles, Clothing, and Equipment	30,118,789	6,818,207	5,564,380	4,815,980	11,102,983	1,612,775	204,454		
Fuels and Lubricants	6,327,999	143,075	42,614	3,254	935,226	881,805	33		
Miscellaneous Hard Goods	4,936,568	31,899	26,892	30,018	6,171,708	2,602	35		
Construction	6,670,317	1,280,375	40,212	79,533	1,261,629	91,319	76,746		
All Actions of \$25,000 or Less	9,986,511	2,576,480	1,766,390	933,388	6,509	1,323,486	24,404		
		2,686,300	2,400,472	2,755,079	1,846,106	195,368	103,236		

Note: Refer to first page of this table for footnotes.

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TABLE 6a (concluded)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1983 - FY 1982

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1983	
								FISCAL YEAR 1982	
(AMOUNTS IN THOUSANDS)									
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,468		
MAJOR M&R GOODS (SUBTOTAL)	35,806,612	17,031,106	32,860,666	28,984,585	461,071	39,197	1,429,987		
Aircraft	26,297,322	2,517,790	8,341,845	15,293,523	84,164	0	0		
Missile and Space Systems	14,689,528	3,415,558	4,441,626	6,811,936	1,418	0	8,990		
Ships	12,818,867	12,818,867	12,640,433	6,811,936	68,409	34,011	0		
Tank-Automotive	2,439,970	1,522,107	1,156,644	133,113	4,435	1,331	93		
Weapons	3,939,429	2,361,190	652,377	263,374	2,012	0	2,725		
Ammunition	16,691,137	2,591,875	752,655	759,371	254,855	3,855	1,418,179		
Electronics and Communications Equip.			6,020,176	6,402,97					
SERVICES	10,397,348	1,370,137	5,277,181	2,184,326	35,416	110,086	1,420,142		
ALL OTHER (SUBTOTAL)	29,891,907	6,119,986	5,742,305	4,480,332	11,652,996	1,704,849	132,339		
Subsistence	1,090,055	103,062	66,835	60,578	879,622	0	0		
Textile, Clothing, and Equipment	1,091,401	9,782	18,709	57,827	1,002,332	0	0		
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	67,886,916	1,248	0		
Miscellaneous Hard Goods	4,701,105	1,224,554	1,366,083	791,952	1,166,807	117,362	40,347		
Construction	6,106,135	2,299,984	1,615,974	850,772	1,815,833	1,408,567	14,005		
All Actions of \$25,000 or Less	9,996,111	2,613,875	2,637,445	2,678,645	1,810,486	1,177,672	77,987		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$102,463,093	\$22,515,128	\$35,694,519	\$21,639,117	\$12,541,971	\$1,872,671	\$2,219,387		
MAJOR M&R GOODS (SUBTOTAL)	67,870,450	15,880,961	28,821,843	21,639,235	562,299	28,273	877,849		
Aircraft	21,132,884	2,108,663	8,466,695	10,199,606	37,882	38	0		
Missile and Space Systems	12,711,620	3,091,641	4,476,667	5,138,637	1,595	0	2,780		
Ships	9,557,419	3,333,634	9,423,315	10,685	67,289	22,496	0		
Tank-Automotive	4,355,915	4,194,928	8,976	111,734	38,934	1,266	77		
Weapons	2,331,955	1,312,754	687,454	269,091	2,617	0	39		
Ammunition	3,560,449	6,611,251	582,526	366,060	610	0	874,953		
Electronics and Communications Equip.	14,220,218	2,468,090	5,176,206	5,283,122	413,372	4,473			
SERVICES	7,888,730	1,382,488	3,076,541	2,028,345	29,480	130,983	1,240,793		
ALL OTHER (SUBTOTAL)	26,703,903	5,251,679	3,796,035	3,891,837	11,950,192	1,713,415	100,745		
Subsistence	1,553,429	259,998	88,442	201,577	1,003,512	0	0		
Textiles, Clothing, and Equipment	1,725,913	28,992	14,485	32,166	940,083	136	51		
Fuels and Lubricants	7,666,252	34,901	46,115	53,889	7,530,132	2,038	77		
Miscellaneous Hard Goods	4,435,559	1,034,125	1,114,239	770,581	1,389,304	95,378	31,732		
Construction	5,322,682	2,018,616	1,137,061	668,822	5,713	1,485,309	7,091		
All Actions of \$25,000 or Less	6,710,068	1,875,877	1,395,693	2,164,702	1,081,448	130,554	61,794		

Note: Refer to first page of this table for footnotes.

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AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1982 through FY 1991, are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$20,474 million during FY 1991 and accounted for 15.8 percent of all DOD procurement. During FY 1990 the comparable amount was \$22,015 million, which was 17.3 percent of the total awards.

Between FY 1982 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent. During FY 1987 it rose to 15.5 percent and continued to rise each year through FY 1989. During FY 1990 there was a slight decrease to 17.3 percent and during FY 1991 it dropped to 15.8 percent.

Contract awards for RDT&E by procurement program are shown for FY 1982 through FY 1991 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1991 - FY 1987^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1991			FY 1990			FY 1989			FY 1988			FY 1987		
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL	\$20,981,043		\$22,404,659		\$23,260,820		\$22,601,657		\$22,867,373						
INTEAGENCY/FMS			212,038	1.0	171,345		1,032,050		166,028		150,594				
FOR WORK OUTSIDE U. S. B/			294,980		218,346		192,227		167,745		200,688				
TOTAL, EXCEPT ABOVE			20,474,025	15.8	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5			
Army	4,418,420	14.6	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1					
Navy	4,275,209	10.6	5,407,830	12.8	6,333,085	14.7	6,466,685	12.6	7,366,012	14.7					
Air Force	9,728,463	23.2	11,073,245	27.1	9,954,085	25.8	11,772,097	28.5	9,852,135	23.3					
Defense Logistics Agency	7,271	0.0	1,684	0.2	1,10,495	0.1	1,30,135	0.3	1,39,551	0.4					
Civil Functions	2,023	0.4	1,683	0.3	5,892	0.4	5,389	0.3	3,695	0.2					
Other Defense Agencies	2,039,634	52.9	1,686,100	42.2	1,527,130	51.2	742,314	29.8	1,090,245	28.0					
EDUCATIONAL + NONPROFIT INSTITUTIONS			2,556,239	70.1	2,787,494	78.4	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5			
Army	240,395	37.9	227,345	51.3	280,467	66.4	267,306	60.7	283,469	59.8					
Navy	627,252	75.4	666,197	78.5	721,944	75.8	943,966	83.0	888,996	82.0					
Air Force	1,312,733	83.3	1,566,79	87.4	1,432,741	89.3	1,398,97	86.4	1,355,845	85.0					
Defense Logistics Agency	7,265	3.7	14,873	13.5	8,816	7.7	20,603	23.2	23,493	23.5					
Civil Functions	3,813	18.1	3,108	12.5	2,716	14.1	1,107	3.6	1,676	5.1					
Other Defense Agencies	364,781	94.2	308,802	93.0	141,209	88.7	114,321	80.6	155,739	73.3					
BUSINESS FIRMS FOR WORK IN THE U. S.			17,917,786	14.2	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9			
Army	4,174,025	14.1	3,514,061	12.7	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3					
Navy	3,647,957	9.2	4,701,840	11.5	5,611,188	13.3	5,587,709	11.0	6,477,016	13.2					
Air Force	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1	10,331,800	20.1	8,496,290	20.9					
Defense Logistics Agency	5,6	*	4,931	0.1	1,167	*	9,532	0.1	1,16,058	0.2					
Civil Functions	5,215	0.2	3,275	0.2	3,176	0.2	3,882	0.2	2,019	0.1					
Other Defense Agencies	1,674,853	48.3	1,357,298	37.5	1,385,921	49.1	627,993	26.8	934,506	25.3					
SMALL BUSINESS FIRMS			1,652,391	6.4	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7	1,498,073	5.6			
Army	553,793	8.2	487,134	8.4	400,324	7.8	425,352	6.6	445,496	5.9					
Navy	470,054	6.0	533,847	7.0	435,721	5.7	416,125	6.1	349,305	4.5					
Air Force	432,625	8.1	433,337	9.5	471,549	10.3	451,990	8.9	474,427	8.8					
Defense Logistics Agency	6	*	2,434	0.1	585	*	0	0.0	4,877	0.1					
Civil Functions	4,403	0.5	2,441	0.3	2,915	0.2	2,951	0.3	1,585	0.2					
Other Defense Agencies	191,510	28.0	211,795	34.9	145,416	32.1	144,112	30.6	212,383	27.1					

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign firms for performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DOD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1986 - FY 1982

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1986			FY 1985			FY 1984			FY 1983			FY 1982		
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL	\$19,866,651		\$18,995,920		\$18,343,949		\$16,373,654		\$14,902,239						
INTERAGENCY/FMS	118,810		132,146		509,159		931,341		427,858						
FOR WORK OUTSIDE U. S. &	181,611		124,636		47,400		29,248				29,318				
TOTAL, EXCEPT ABOVE	19,566,230	14.0	18,739,138	13.1	17,787,390	13.9	15,413,065	12.5	14,445,063	13.8					
Army	2,841,728	8.9	2,410,122	7.6	2,125,481	7.5	2,048,637	7.2	2,395,687	10.5					
Navy	7,286,119	16.1	6,519,112	14.0	5,662,205	13.8	3,836,405	8.6	3,521,420	9.7					
Air Force	8,276,587	19.2	8,720,899	18.6	9,186,425	22.0	8,732,336	23.8	7,952,163	27.8					
Defense Logistics Agency	18,292	0.1	25,997	0.2	11,546	0.1	9,283	0.1	5,330	*					
Civil Functions	2,693	0.2	520	*	230	*	477	*	586	*					
Other Defense Agencies	1,140,811	27.2	1,062,438	29.2	801,502	24.1	785,927	25.3	569,277	24.6					
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,616,458	77.7	2,462,973	78.7	2,122,599	78.3	1,734,984	77.2	1,487,815	75.0					
Army	258,140	59.1	228,339	56.7	181,792	53.0	158,476	51.3	142,618	54.2					
Navy	985,425	85.1	956,591	89.0	830,111	86.0	577,539	83.0	469,998	85.1					
Air Force	1,217,643	84.0	1,123,151	84.5	954,792	85.3	910,588	84.3	803,296	84.9					
Defense Logistics Agency	6,883	87.6	9,475	10.5	11,546	19.2	5,077	5.07	59,8	22.4					
Civil Functions	6,669	1.6	5,158	0.3	4,122	0.3	2,277	0.3	4,461	1.4					
Other Defense Agencies	147,701	74.7	147,298	81.6	104,231	78.8	86,977	69.4	66,749	70.5					
BUSINESS FIRMS FOR WORK IN THE U. S.	16,949,772	13.4	5,276,165	11.7	15,664,791	12.5	13,578,101	11.3	12,937,248	12.6					
Army	2,583,588	2.2	2,181,583	7.0	1,943,689	7.0	1,890,181	7.7	2,253,069	10.0					
Navy	6,300,694	14.2	5,615,581	12.2	4,832,095	12.1	3,265,856	7.4	3,051,422	8.5					
Air Force	7,058,944	16.9	5,971,582	16.7	8,191,628	20.2	7,822,738	21.9	7,149,467	23.9					
Defense Logistics Agency	11,412	5.1	16,522	0.1	0.0	0.0	4,206	*	637	*					
Civil Functions	2,024	0.1	352	*	108	*	180	*	125	*					
Other Defense Agencies	993,110	24.8	15,189	26.5	697,271	21.9	698,950	23.4	502,528	22.6					
SMALL BUSINESS FIRMS	1,263,937	4.7	1,18,56	4.6	915,116	3.8	831,059	3.7	733,139	3.6					
Army	363,852	4.8	371,93	4.2	275,505	4.1	214,276	3.8	193,050	3.8					
Navy	303,759	4.1	296,93	4.0	184,729	3.0	186,518	3.2	189,178	4.2					
Air Force	403,463	8.3	411,39	8.5	295,155	6.8	277,956	6.9	224,730	6.5					
Defense Logistics Agency	1,187	*	14,75	0.3	0.0	0.0	0.0	*	0.0	*					
Civil Functions	1,492	0.2	165,578	29.8	159,686	29.9	157,277	38.9	126,089	36.8					
Other Defense Agencies	189,563	30.7													

NOTE: Refer to first page of this table for footnotes.

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 Directorate for Information Operations and Reports

TABLE 8
DOD Prime Contract Awards for Research, Development, Test and Evaluation
by Procurement Program: FY 1991-FY 1982
a/

PROCUREMENT PROGRAM		NET VALUE (\$'000)						PERCENT						
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87				
TOTAL	\$20,911,043	\$22,404,659	\$23,260,320	\$22,601,657	\$21,867,375	13.9	15.5	16.7	14.9	14.0				
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. <i>b/</i> TOTAL, EXCEPT ABOVE	171,345	1,032,050	166,028	150,594	1.8	1.7	1.8	1.9	1.7	1.7				
EDUCATIONAL AND NONPROFIT INSTITUTIONS	20,474,025	22,014,988	22,036,543	22,227,384	21,516,091	15.8	17.3	17.9	16.6	16.6	15.5			
BUSINESS FIRMS TOTAL	2,556,239	2,767,494	2,587,893	2,747,010	2,709,218	70.1	78.4	79.1	79.2	77.5				
MAJOR HARD GOODS (SUBTOTAL)	17,937,786	19,247,474	19,448,650	19,520,874	18,806,873	14.2	15.5	16.2	14.9	13.9				
Aircraft	14,876,680	16,215,161	17,071,446	16,622,688	18,9	20.1	18.0	16.3	19.9	17.9				
Missile and Space Systems	4,325,520	3,869,514	5,044,445	3,525,937	13.9	18.0	18.0	16.0	16.0	12.7				
Ships	5,988,186	6,006,581	6,152,463	6,822,793	6,928,285	16.4	16.4	16.4	16.4	16.4	15.0			
Trucks-Automotive	499,225	509,633	687,518	520,283	416,217	15.4	15.4	15.4	15.4	15.4	14.2			
Weapons	435,032	361,322	1,014,217	1,014,217	1,014,217	16.6	16.6	16.6	16.6	16.6	15.5			
Ammunition	433,183	432,534	410,398	405,931	405,931	16.6	16.6	16.6	16.6	16.6	15.5			
Electronics and Communications Equip.	3,233,001	3,553,832	3,011,172	3,499,085	4,489,439	11.6	16.9	18.0	18.0	18.0	16.7			
SERVICES	2,894,155	2,391,165	2,303,270	1,766,477	1,566,433	21.1	19.2	18.7	20.2	19.6				
ALL OTHER (SUBTOTAL)	1,001,808	978,649	930,219	646,951	617,742	17.1	16.3	16.3	16.3	16.3	14.2			
Subsistence	0	350	50	357	109	0.0	0.0	0.0	0.0	0.0	0.0			
Textiles, Clothing, and Equipment	8,381	6,481	3,229	4,379	8,341	0.6	0.6	0.6	0.6	0.6	0.8			
Fuels and Lubricants	2,957	2,817	2,535	3,453	10,343	0.1	0.1	0.1	0.1	0.1	0.3			
Miscellaneous Hard Goods	916,072	895,523	876,517	533,785	555,105	12.0	12.7	12.5	12.5	12.5	9.2			
Construction	1,615	74,383	74,385	44,225	44,752	42,995	0.6	0.7	0.6	0.6	0.4	0.4		
All Actions of \$25,000 or Less	72,783	49,603												
FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY '86	FY '85	FY '84	FY '83	FY '82					
TOTAL	\$19,886,651	\$18,995,920	\$18,243,949	\$16,373,654	\$14,902,239	12.5	11.6	12.6	11.7	11.9				
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. <i>b/</i> TOTAL, EXCEPT ABOVE	118,810	132,146	509,159	931,341	427,858	1.2	1.1	1.1	1.1	1.1	3.4			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	19,586,230	18,732,158	17,787,390	15,433,065	14,445,063	14.0	13.0	13.1	13.0	13.0	13.8			
BUSINESS FIRMS TOTAL	2,616,458	2,462,973	2,122,599	1,734,064	1,487,815	77.7	78.7	78.3	77.2	75.0				
MAJOR HARD GOODS (SUBTOTAL)	16,949,172	16,278,165	15,664,791	13,678,101	12,957,248	12.4	11.7	12.5	11.7	11.7	12.6			
Aircraft	15,179,229	14,600,815	14,381,018	12,421,625	11,843,980	16.4	14.9	16.7	15.4	15.4	17.5			
Missile and Space Systems	3,116,087	2,286,088	2,286,443	2,286,443	2,286,443	1.0	1.0	1.0	1.0	1.0	1.0			
Ships	5,905,202	6,129,666	6,439,307	5,821,74	5,105,048	30.5	30.5	30.5	30.5	30.5	40.2			
Trucks-Automotive	674,761	674,761	656,612	656,612	656,612	57.2	57.2	57.2	57.2	57.2	53.2			
Weapons	110,809	130,344	126,141	156,828	156,805	3.3	3.3	3.3	3.3	3.3	3.4			
Ammunition	70,535	612,291	552,149	223,029	262,973	30.8	27.8	27.8	27.8	27.8	11.3			
Electronics and Communications Equip.	4,355,670	3,221,882	2,821,98	2,277,785	2,813,462	21.6	20.3	20.3	20.3	20.3	19.9			
SERVICES	4,286,871	4,468,813	4,336,872	3,488,757										
All Other (SUBTOTAL)	1,334,153	1,245,151	998,725	907,078	878,911	12.8	13.6	11.8	8.7	11.1				
Subsistence	436,390	430,159	285,048	309,298	234,357	1.3	1.3	0.9	1.2	0.9				
Textiles, Clothing, and Equipment	8,195	11,018	18,454	17,54	1,324	0.0	0.0	0.0	0.0	0.0				
Fuels and Lubricants	8,449	7,714	5,995	9,490	0.8	1.6	1.6	0.9	0.9	0.9				
Miscellaneous Hard Goods	375,886	369,900	209,175	237,001	3,887	0.1	0.1	0.1	0.1	0.1				
Construction	1,802	8,470	4,461	2,046	6.8	0.2	0.2	0.2	0.2	0.2				
All Actions of \$25,000 or Less	42,058	42,037	50,963	58,826	17,231	0.4	0.4	0.4	0.4	0.4	0.3			

a/ For definitions and coverage, see notes on coverage.

b/ Includes foreign concerns with performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

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AWARDS BY COMPETITION

Awards by Extent of Competed

Procurement

As shown in Table 9, total DoD awards subject to competition during fiscal years 1991 and 1990 totaled \$127.853 million and \$123.344 million, respectively. A breakout of these awards is as follows:

	FY 1991 Dollars	FY 1990 Percent	FY 1990 Dollars	FY 1990 Percent
Total	\$127.853	100.0%	\$123.344	100.0%
Competed 1/	84.035	65.7	80.894	65.6
Follow-on	12.600	9.9	12.777	10.4
Not Competed	31.218	24.4	29.672	24.1

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 75.5 percent of the competed post-CICA awards during fiscal year 1991 compared to 78.4 percent for fiscal year 1990. Actions of \$25,000 or less accounted for 10.0 percent (10.3 percent last year) and other than full and open competition, 14.5 percent (11.3 percent last year).

Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during both FY 1991 and FY 1990. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1991 amounted to \$150.9 billion which was a \$6.2 billion increase from FY 1990. Of the FY 1991 total, \$23.3 billion (15.4 percent were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$127.5 billion, \$121.2 billion (80.4 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$60.1 billion or 49.6 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$61.1 billion or 50.4 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 12,297,563 procurement actions during FY 1991, a decrease of 938,508 over FY 1990. The major change was a decrease in actions of \$25,000 or less. Distribution by kind of contracting action is also depicted.

Chart IV shows percent distribution of DoD awards by extent of competed procurement according to Defense Component for FY 1991.

Chart IV
**Percent Distribution of DoD Awards by Extent of Competed Procurement
 According to Defense Component: Fiscal Year 1991**

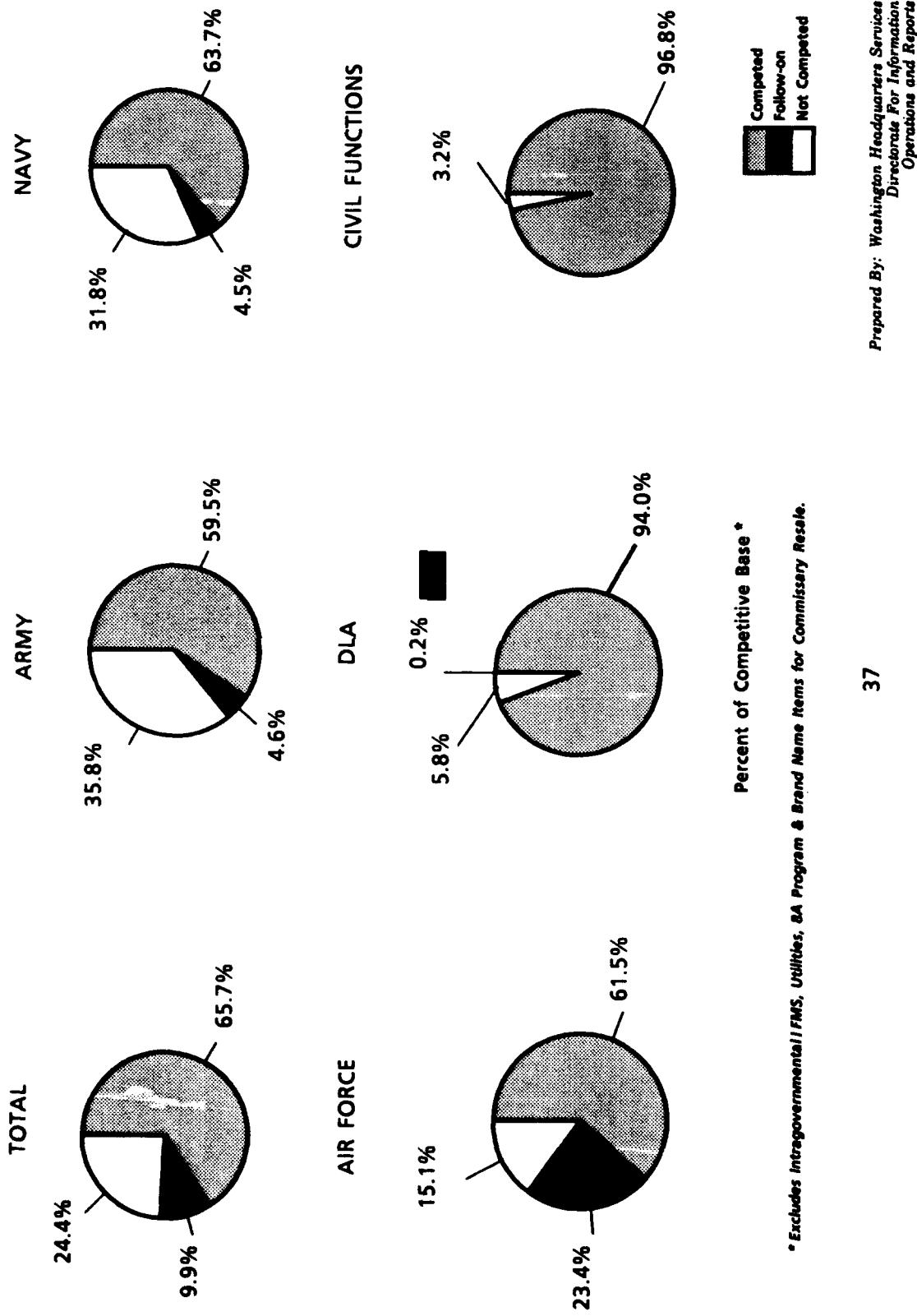


TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1991 - FY 1990 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL S/						ARMY						NAVY					
	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct										
TOTAL	\$150,855,258		\$144,572,506		\$36,890,281		\$33,332,813		\$45,846,497		\$46,944,808							
INTRAGENCY/FMS C/	9,251,197		7,320,159		3,319,375		1,539,810		2,160,908		2,120,883							
TOTAL, EXCEPT INTRAGENCY/FMS EXCLUSIONS D/	141,804,061		137,346,347		33,570,916		31,793,003		43,685,589		44,823,325							
TOTAL, EXCEPT EXCLUSIONS E/	13,750,612		14,000,774		4,205,844		4,464,675		3,252,504		3,083,065							
FOLLOW-ON	127,853,449	100.0	123,343,573	100.0	29,365,272	100.0	27,328,328	100.0	40,433,085	100.0	41,740,860	100.0						
NOT COMPETED	31,217,757	24.4	29,571,989	24.1	10,527,449	35.8	7,996,826	29.3	12,863,581	31.8	13,814,286	33.1						
AIR FORCE																		
EXTENT OF COMPETED PROCUREMENT	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91	
INTRAGENCY/FMS C/	3,603,067		3,570,463		\$13,331,280		\$11,120,167		\$2,331,883		\$2,122,458							
TOTAL, EXCEPT INTRAGENCY/FMS EXCLUSIONS D/	44,611,311		43,331,835		13,197,986		11,040,678		2,321,284		2,114,846							
TOTAL, EXCEPT EXCLUSIONS E/	4,791,670		4,807,293		1,036,679		1,050,657		131,803		113,752							
FOLLOW-ON	39,819,641	100.0	38,524,542	100.0	12,161,317	100.0	9,980,021	100.0	2,189,481	100.0	2,001,094	100.0						
NOT COMPETED	21,490,144	61.5	24,723,959	66.2	11,437,010	94.0	9,618,754	96.3	2,119,243	96.8	1,940,338	97.0						
FOLLOW-ON	9,321,212	23.4	7,099,031	18.4	23,239	0.2	3,037	*	1,005	*	343	*						
NOT COMPETED	6,008,285	15.1	6,701,552	17.4	701,068	5.8	368,230	3.7	69,263	3.2	60,113	3.0						
DEFENSE LOGISTICS AGENCY																		
EXTENT OF COMPETED PROCUREMENT	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91	
INTRAGENCY/FMS C/	46,611,311		43,331,835		13,197,986		11,040,678		2,321,284		2,114,846							
TOTAL, EXCEPT INTRAGENCY/FMS EXCLUSIONS D/	39,819,641		38,524,542		12,161,317		9,980,021		2,189,481		2,001,094							
TOTAL, EXCEPT EXCLUSIONS E/	21,490,144		24,723,959		11,437,010		9,618,754		2,119,243		1,940,338							
FOLLOW-ON	9,321,212		7,099,031		23,239		3,037	*	1,005	*	343	*						
NOT COMPETED	6,008,285		6,701,552		701,068		368,230		69,263		60,113							

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes Defense CICA Schedule awards and actions with other Federal Agencies.

D/ Includes awards to utilities, the S (a) Program, and brand name items for Commissary resale, and actions with another Federal Agency.

E/ Includes Federal Service awards.

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Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1991 - FY 1990 A/

EXTENT OF COMPETED PROCUREMENT		NUMBER OF PROCUREMENT ACTIONS											
		TOTAL B/				ARMY				NAVY			
Oct 90-Sep 91	Oct 89-Sep 90	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	12,297,563			13,236,071		3,463,457		3,576,224		2,380,771		2,302,605	
INTRA-AGENCY/FMS C/	55,593			52,728		9,539		8,268		10,334		9,040	
TOTAL, EXCEPT INTRA-FMS	12,241,970			13,183,343		3,453,918		3,567,956		2,370,437		2,293,565	
EXCLUSIONS D/	5,800,073			5,919,943		2,157,117		2,201,657		1,252,798		1,172,752	
TOTAL, EXCEPT EXCLUSIONS	6,441,897	100.0		7,263,400	100.0	1,296,801	100.0	1,366,299	100.0	1,117,639	100.0	1,120,813	100.0
COMPETED E/	5,804,889	90.1		6,539,853	90.0	1,165,524	89.9	1,236,378	90.5	857,440	76.7	886,587	77.3
FOLLOW-ON	5,663	0.1		6,478	0.1	354	*	558	*	777	0.1	887	0.1
NOT COMPETED	631,335	9.8		717,069	9.9	130,923	10.1	129,363	9.5	259,422	23.2	253,339	22.6
EXTENT OF COMPETED PROCUREMENT		AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
		Oct 90-Sep 91	Oct 89-Sep 90	Number	Pct	Oct 90-Sep 91	Oct 89-Sep 90	Number	Pct	Oct 90-Sep 91	Oct 89-Sep 90	Number	Pct
TOTAL	4,932,873			5,708,499		970,775		1,122,062		465,502		438,637	
INTRA-AGENCY/FMS C/	15,412			21,569		19,123		13,080		981		672	
TOTAL, EXCEPT INTRA-FMS	4,917,461			5,686,930		951,652		1,108,982		464,511		437,965	
EXCLUSIONS D/	1,731,081			1,985,974		422,968		368,000		223,008		180,978	
TOTAL, EXCEPT EXCLUSIONS	3,186,380	100.0		3,700,956	100.0	528,684	100.0	740,982	100.0	241,503	100.0	256,987	100.0
COMPETED E/	3,091,226	97.0		3,560,632	96.2	464,251	87.8	639,666	86.3	170,598	70.6	176,410	68.6
FOLLOW-ON	4,428	0.1		4,923	0.1	31	*	43	*	5	*	6	*
NOT COMPETED	90,728	2.8		135,401	3.7	64,402	12.2	101,273	13.7	70,900	29.4	80,571	31.4

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure: FY 1991 - FY 1990^{A/}
According to Extent of Competed Procurement
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS ^{B/}		ADJUSTED TOTAL	
	Oct 90-Sep 91 Amount	Oct 89-Sep 90 Amount	Oct 90-Sep 91 Amount	Oct 89-Sep 90 Amount	Oct 90-Sep 91 Amount	Oct 89-Sep 90 Amount
TOTAL	\$150,855,258	\$144,672,506	\$23,001,009	\$21,326,933	\$127,893,449	\$123,343,573
INTR-AGENCY/FMS C/	9,251,197	7,328,159	9,251,197	7,328,159	0	0
TOTAL PRE-CICA AWARDS	6,253,373	10,669,259	905,813	711,770	5,347,560	9,897,489
TOTAL POST-CICA AWARDS	135,350,688	126,735,088	12,844,799	13,283,004	122,505,889	113,446,084
Actions of \$25,000 or less						
FULL & Open Competition D/	60,106,333	57,664,017	0	0	60,106,333	57,664,017
Sealed Bid Competitive Proposal	8,497,821	6,333,140	0	0	8,497,821	6,353,140
Combination	39,984,345	39,001,024	0	0	39,984,345	39,061,024
Architect-Engineer	405,506	516,842	0	0	405,506	516,842
Basic Research	806,190	688,248	0	0	806,190	648,248
Multiple Award Schedule	1,763,243	921,520	0	0	1,763,243	918,520
Alternate Source -	1,173,625	1,498,335	0	0	1,173,625	1,048,335
Reduced Cost	2,845,187	2,990,832	0	0	2,845,187	2,940,832
Mobilization	2,007,588	2,897,118	0	0	2,007,588	2,897,118
Eng/R&D Capability	35,551	37,957	0	0	35,551	37,957
Set Aside	5,845,316	5,882,176	0	0	5,882,176	5,882,176
0/ Full & Open Competition	61,170,370	55,250,829	7,775,942	8,132,248	53,394,428	47,118,381
Only One Source	18,171,480	31,907,457	2,766,767	2,802,899	35,904,713	35,105,568
Unique Source	16,112,390	20,577,637	1,339,755	1,233,817	15,312,635	19,282,587
Follow-on	7,738,284	6,148,357	23,530	0	7,74,754	6,148,357
Unsolicited Res Prop	100,594	95,220	5,974	13,292	94,620	81,926
Patent/Trade Rights	264,404	265,212	10,922	1,885	253,482	362,397
Utilities	722,951	608,643	718,714	60,722	54,237	3,921
Standardization	34,105	10,104,905	667,129	885,811	33,562	6,673
Other	12,998,792	10,104,906	0	0	12,331,023	9,218,615
Urgency	7,661,856	3,444,666	242,843	214,346	7,218,813	3,230,120
Mobilization	7,060,868	5,315,707	207,569	80,957	6,853,099	5,294,750
Essential R&D Capability	2,023,180	2,021,037	1,130,154	1,352,678	893,026	668,359
International Agreement	393,268	929,162	103,658	325,619	289,610	599,543
Authorized by Statute E/	2,414,927	2,442,154	2,414,927	2,442,154	0	0
Authorized Recsle	884,910	908,117	884,910	908,117	0	0
National Security	2,240,156	2,205,947	25,114	2,488	2,215,042	2,203,459
Public Interest	20,125	16,582	0	0	20,125	16,582
Otherwise Auth by Statute	5,858	0	2,820	0	3,038	0

A/ For definitions and coverage, see notes on coverage.

B/ Includes awards for utilities, the S(e) program, and brand name items for commissary resale.

C/ Includes pre-CICA GSA Schedules and actions with other Federal Agencies.

D/ Includes Federal Schedule awards.

E/ Includes Post-CICA S(e) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1991 - FY 1990

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED		FOLLOW ON		NOT COMPETED	
	Oct 90-Sep 91 Oct 89-Sep 90		Oct 90-Sep 91		Oct 90-Sep 90		Oct 90-Sep 91	
	Amount	%	Amount	%	Amount	%	Amount	%
TOTAL	\$127,853,449		\$123,343,573		\$84,035,493		\$12,600,194	
INTRAGENCY/FMS C/	0	0	0	0	0	0	0	0
TOTAL PRE-CICA AWARDS	5,347,566	9.897,489	4,444,646	7,300,342	690,169	1,785,072	212,745	812,075
TOTAL POST-CICA AWARDS	122,505,889	113,446,084	79,590,847	100,0	73,593,852	100,0	10,992,318	100,0
Actions of \$25,000 or less	9,002,090	8,663,686	7,955,049	10,0	7,590,395	10,3	0	0
Full & Open Competition D/ Sealed Bid/C Competitive Proposal	60,106,323	57,564,017	60,106,333	75,5	57,564,017	78,4	0	0
Combination	8,197,821	6,553,140	8,197,821	10,7	6,553,140	8,6	0	0
Basic Research	39,964,345	39,061,024	39,964,345	50,2	39,061,024	53,1	0	0
Architect-Engineer	405,506	536,842	405,506	50,5	536,842	50,7	0	0
Mobilization	806,190	648,248	806,190	1,0	648,248	0,9	0	0
Multiple Award Schedule	768,343	833,520	768,343	1,0	833,520	1,1	0	0
Alternate Source -	2,845,187	2,940,632	2,845,187	3,6	2,940,632	4,0	0	0
Reduced Cost	2,048	5,618	2,048	0	5,618	0	0	0
Mobility	2,807,588	2,897,057	2,807,588	3,5	2,897,057	3,9	0	0
Engineering Capability	35,551	2,37,957	35,551	0	2,37,957	0,1	0	0
Set Aside	5,845,316	5,882,176	5,845,316	7,1	5,882,176	8,0	0	0
0/T Full & Open Competition	\$3,394,426	47,118,381	11,526,971	14,5	8,329,440	11,3	11,910,030	100,0
Only One Source	35,804,713	35,105,568	3,102,695	3,3,9	3,056,147	4,2	11,428,439	99,8
Unique Source	15,372,635	19,833,687	1,200,301	1,6	1,72,507	1,7	2,599,435	19,6
Follow-on	7,14,754	6,48,357	49,455	0,1	28,540	0*	7,180,005	66,3
Unsolicited Res Prop	94,820	80,1928	6,676	0*	2,042	0*	2,055	0*
Patent/Data Rights	353,482	362,387	4,174	0*	12,360	0*	282,347	2,6
Utilities	4,237	3,921	4,193	0*	3,023	0*	0	0
Standardization	12,331,623	9,218,615	1,763,500	2,2	1,766,937	2,4	1,370,346	11,5
Other	7,218,813	3,230,120	2,322,682	3,7	1,046,678	1,4	361,298	3,0
Urgency							220,446	2,0
Mobilization	6,853,099	5,294,750	5,138,576	6,5	3,566,527	4,8	21,556	0,2
Essential R&D Capability	893,026	668,359	26,998	*	60,160	0,1	23,032	0,2
International Agreement	289,610	599,543	61,498	0,1	125,648	0,2	5,027	*
Authorized by Statute E/	0	0	0	0	0	0	0	0
Authorized Resale	0	0	0	0	0	0	0	0
National Security	2,215,042	2,203,459	267,384	0,3	463,342	0,6	46,871-	0,4
Public Interest	20,125	16,582	7,138	*	9,062-	*	0	0
Otherwise Auth by Statute	3,038	0	2,494	*	0	0	0	0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1991 - FY 1990^{a/b}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL		DoD		ARMY		NAVY	
	Oct 90-Sep 91	\$ Awarded	Oct 89-Sep 90	\$ Awarded	Oct 90-Sep 91	\$ Awarded	Oct 89-Sep 90	\$ Awarded
TOTAL	150,855,258	100,0	144,672,506	100,0	36,890,291	100,0	33,332,813	100,0
INTERGENCY/FMS C/	9,251,197	6,1	7,328,159	5,1	3,319,375	9,0	1,539,810	4,6
Actions of \$25,000 or Less	14,058,127	9,3	13,820,442	9,6	3,990,503	10,8	3,928,294	11,8
Actions(Except FMS)Over \$25,000	127,535,934	84,5	123,521,905	85,4	29,580,413	80,2	27,884,709	83,6
PRE-CICA Actions	6,253,273	4,1	10,609,269	7,3	719,948	2,0	1,681,148	5,0
POST-CICA Actions	121,282,561	80,4	100,0	112,314,645	78,0	100,0	28,860,485	78,2
Full & Open Competition D/ Sealed Bids	60,105,323	49,6	57,664,017	51,1	12,395,354	42,9	11,000,801	42,2
Competitive Proposel Combination	8,491,821	7,0	6,352,140	5,6	2,688,993	9,3	1,655,553	6,3
Architect/Engineer Basic Research	39,985,345	33,0	39,061,024	34,6	7,328,823	25,4	7,187,440	27,4
Multiple Award Schedule	40,506,506	0,3	538,842	0,5	51,031	0,2	130,487	0,5
Alternate Source - Reduced Cost	2,845,187	2,3	2,940,632	2,6	322,714	1,1	280,213	1,1
Mobilization Eng/R&D Capability	2,802,588	2,3	2,891,057	2,6	606	**	220,220	0,8
Set Aside	35,351,551	0,0	31,957	0,0	3,522	**	6,284	**
O/T Full & Open Competition	5,645,316	4,7	5,882,176	5,2	1,509,180	5,2	2,977	5,1
Only One Source	61,170,310	50,4	55,250,829	48,9	16,465,111	57,1	15,142,760	57,8
Unique Source	38,671,460	31,5	37,901,457	32,6	9,653,404	33,4	9,933,669	38,1
Follow-on	1,671,390	13,8	1,671,394	15,4	3,757,188	12,4	4,125,889	17,0
Unpublished Res Prop	7,738,284	6,4	6,145,337	5,4	4,13,644	1,4	1,632,199	6,5
Patent/Data Rights	100,594	0,1	93,220	0,1	18,513	0,1	26,975	0,1
Utilities	36,404	0,3	36,212	0,3	40,947	0,1	35,512	0,1
Standardization	72,195	0,6	603,633	0,5	495,719	1,7	432,126	0,1
Other	12,998,722	10,7	10,10,486	8,9	5,106,084	17,7	2,259	**
Urgency	7,461,656	6,2	3,444,466	3,1	3,097,767	16,7	1,102,754	4,2
Mobilization	7,060,668	5,8	5,375,107	4,6	2,369,626	8,2	2,783,248	10,6
Essential R&D Capability	2,023,180	1,7	2,021,037	1,8	205,283	0,7	39,224	0,1
International Agreement	393,268	0,3	929,162	0,8	93,355	0,3	103,040	0,4
Authorized by Statute E/ Authorized Resale	2,414,927	2,0	2,442,154	2,2	676,074	2,3	198,787	3,0
National Security	884,910	0,7	908,117	0,8	160,747	0,6	132,069	0,5
Public Interest	2,240,156	1,8	2,205,947	2,0	191,777	0,7	184,226	0,7
Otherwise Ruth by Statute	20,125	0,0	16,582	0,0	17,078	0,1	15,943	0,1
	5,858	0,0		0,0	0,0	0,0	0,0	0,0

^a For definitions and coverage, see notes on coverage.
^b Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes Pre-CICA GSA schedules and actions with another Federal agency.

D/ Includes Post-CICA GSA schedule awards.

E/ Includes Post-CICA R&E program.

Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1991 - FY 1990^{a/b}
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 90-Sep 91	Oct 89-Sep 90	\$ Amount	%	Oct 90-Sep 91	Oct 89-Sep 90	\$ Amount	%	Oct 90-Sep 91	Oct 89-Sep 90	\$ Amount	%
TOTAL	46,214,378	100.0	46,902,298	100.0	13,231,280	100.0	11,120,167	100.0	2,331,883	100.0	2,122,458	100.0
INTERGENCY/PMS C/ Actions of \$25,000 or Less Actions(Except PMS)Over \$25,000	3,603,087 4,558,054 40,055,257	7.5 9.4 83.1	3,570,463 4,589,693 38,742,142	7.6 9.8 82.6	1,33,284 1,615,137 11,582,859	1.0 12.1 86.9	79,489 1,670,011 9,370,667	0.7 15.0 84.3	10,599 312,554 2,008,730	0.5 13.4 86.1	7,642 270,112 1,844,734	0.4 12.7 86.9
PRE-CICA Actions	4,976,895	10.3	7,591,031	16.2	0	0.0	9,370,667	84.3	16,797	0.7	6,842	0.3
POST-CICA Actions	35,078,362	72.8	100.0	31,151,111	66.4	100.0	11,582,859	86.9	100.0	1,991,933	85.4	100.0
FULL & Open Competition Or Sealed Bid Competitive Procurement Contractor Architect/Engineer Basic Research Multiple Award Schedule	18,004,520 1,324,983 32,155,335 1,166,467 44,179 237,383 634,628	45.6 32.8 35.5 11,662,800 147,114 0.2 0.1 0.7 1.8	15,111,740 820,634 374 6,597,643 322,717 273,714 877,677 2,172	48.5 2.6 37.4 5.258 0.5 0.1 0.9 3.1	8,516,362 549,323 57.8 5,769,321 0.04 0.04 0.04 0.1	73.5 4.7 57.8 61.6	7,908,396 877,955 5,769,321 5,653	84.4 9.3 61.6	1,883,631 1,295,208 103,436	93.6 65.1 50.2	1,681,566 1,222,601 80,864	91.5 66.7 4.4
Alternate Source - Reduced Cost Mobilization Eng/R&D Capability	3,545 1,095 2,446	• • •	• 2,204 •	• 1,943 0	• 1,943 0	• 0.0	• 0.0	• 0	0 0 0	0.1 0.1 0.1	17,621 17,621 17,621	0.9 0.9 0.9
Set Aside	1,221,999	3.5	1,184,912	3.8	1,251,088	10.8	1,250,720	13.3	189,349	9.5	199,244	10.8
Out Full & Open Competition Only One Source Unique Source Follow-on Unsololicited Res Prop Patient Data Rights Utilization Standardization Other	18,017,984 12,017,586 1,744,704 5.0 0.6 305,648 218,289 0.2 3,563,167	54.4 25.4 18.7 0.5 0.9 0.6 0.6 10.2	16,039,371 10,661,801 2,573,483 34.2 8.3 12,065 303,991 172,959 2,757 4,214,197	51.5 34.2 10.5 3.3 0.0 0.0 0.0 13.8	3,086,497 386,874 207,898 33.3 1,722 0.0 0.0 170,742	26.5 3.3 1.8 57,176 • 0.0 0.0 1.5	1,462,271 10,276 800 1.1 • 1,531 1,882 4,400 39,477	15.6 1.1 0.6 0.6 • 150 71 0.0 0.4	128,302 31,984 9,602 0.4 1,546 150 71 22,207 21,217	8,4 31,984 9,602 0.4 0.1 0.0 0.0 0.0 1.1	156,346 31,984 9,602 0.5 456 104 605 0.0 21,217	8.5 8.5 8.5 8.5 4.4 4.4 4.4 1.2 1.2
Urgency Mobilization Essential R&D Capability International Agreement Authorized by Statute E/ Authorized Resale National Security Public Interest Otherwise Ruch by Statute	877,240 2,023,129 1,185,940 88,824 531,365 147,187 1,826,913 0 5,858	2.5 5.8 3.3 0.2 1.5 0.4 5.2 0.0 •	822,545 671,281 1,374,398 136,883 502,875 75,837 1,793,781 0.0 0	2.6 2.2 4.4 0.4 1.6 0.2 5.8 116 0	1,583,812 343,932 4,918 4,005 18,057 537,069 70 292 0.0	13.7 3.0 • • 1.8 4.6 59,720 0.0 0	37,447 319,890 14,873 3,541 133,867 654,997 59 0.0 0	1.9 0.0 0.2 1.12 1.4 7.0 0 0.0 0	78,766 0.0 0.0 0.0 59,720 0.0 0.0 0.0 0.0	4,3 4,3 4,3 4,3 4,3 4,3 4,3 4,3 4,3		

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure According to Kind of Contracting Action: FY 1991 – FY 1990 A/

SOLICITATION PROCEDURE	TOTAL			NEW WORK			DELIVERY ORDERS			MODIFICATIONS				
	Actions	%	A	Actions	%	A	Actions	%	A	Actions	%	A		
TOTAL	12297563	100.0	13236071	100.0	0		3185	15	1637	0				
INTERAGENCY/FMS B/	55593	0.5	52728	0	4	2134								
ACTIONS OF \$25,000 OR LESS	11995374	97.5	12952129	97.9	0		0		0					
ACTIONS (EXCEPT FMS) OVER \$25,000	246596	2.0	231214	1.7	83273		105223		58100		54323			
PRE-CICA ACTIONS	7377	0.1	9101	0.1	714	1050	3717	4045	2986	4006				
POST-CICA ACTIONS	239219	1.9	100.0	222113	1.7	100.0	82559	100.0	101506	100.0	55154	100.0		
FULL & OPEN COMPETITION C/	155386	64.9	150496	67.8	56233	65.7	71.0	64422	63.5	56995	64.1	36711	66.6	
Sold Out	22084	9.2	18762	8.4	13284	16.1	48	14.4	4042	4.0	3174	3.6	34674	68.9
Competitive Proposal	81663	34.4	81972	36.9	24464	29.6	28	34.6	36125	35.6	3541	37.7	36674	7.3
Combination	8449	0.4	562	0.3	184	0.2	16	0.2	272	0.2	143	0.2	2104	38.2
Architect-Engineer	6245	2.6	528	2.4	1415	1.7	1399	1.7	3563	3.5	2556	2.9	393	0.7
Basic Research	3079	1.3	3165	1.5	1018	1.2	1130	1.4	1267	1.4	1267	2.3	129	2.6
Multiple Award Schedule	11698	4.9	9312	4.3	17	*	15	*	11654	11.5	9465	10.6	208	3.7
Alternate Source - Reduced Cost	537	0.2	309	0.1	91	0.1	123	0.1	105	0.1	17	*	341	0.6
Mobilization	11	0.9	276	0.2	276	0.1	113	0.1	95	0.1	8	*	169	0.3
Eng/RAD Capability	49	0.2	24	0.1	3	*	6	*	5	*	4	*	150	0.3
Set Aside	29211	12.2	30766	13.9	13760	16.7	15373	18.6	8648	8.5	8085	9.1	6803	12.3
OT, FULL & OPEN COMPETITION	32804	35.0	71617	32.2	28307	34.3	23995	29.0	37060	36.5	31979	35.9	1837	33.4
Only One Source	35459	16.5	36811	16.6	13267	16.1	12659	15.3	16683	16.4	15005	17.3	19539	17.3
Unique Source	20423	0.5	18978	0.5	6937	8.4	6882	8.3	8656	8.5	4866	8.6	4132	8.2
Follow-on	1734	0.1	2011	0.9	448	0.5	462	0.6	299	0.3	322	0.4	987	1.8
Unsolicited Res Prop	2295	0.1	333	0.1	122	0.1	115	0.1	101	0.1	112	0.3	1218	2.4
Patent/Data Rights	1228	0.5	1226	0.6	317	0.4	383	0.5	700	0.7	884	1.0	158	0.3
Utilities	3353	1.4	2822	1.3	68	0.1	52	0.1	3213	3.2	2783	3.1	72	0.1
Standardization	12391	5.2	11211	5.0	30	*	18	*	17	*	3779	3.7	3449	3.9
Other					5345	6.5	4737	5.7			3267	5.9	3025	6.0
Urgency	14778	6.2	9179	4.1	9827	11.9	5943	7.2	2846	2.8	1737	2.0	2105	3.8
Mobilization	6157	2.6	35225	1.6	410	0.5	451	0.5	4077	4.0	1916	2.2	1670	3.0
Essential R&D Capability	497	0.2	502	0.2	71	0.1	84	0.1	86	0.1	92	0.1	340	0.6
International Agreement	432	0.2	455	0.2	159	0.2	166	0.2	58	0.1	153	0.2	215	0.4
Authorized by Statute D/	10380	4.3	9267	4.2	3111	3.8	3273	4.0	3996	3.9	3390	3.8	3273	5.9
Authorized Resale	8841	3.7	8869	4.0	30	*	92	0.1	8775	8.6	8776	9.9	36	0.1
National Security	3242	1.4	2938	1.3	1430	1.7	1333	1.6	557	0.5	507	0.6	1255	2.3
Public Interest	8	*	11	*	2	*	4	*	2	*	3	*	4	*
Otherwise Auth by Statute	49	*			19	*	24	*	6	*	6	*		

A/ For definitions and coverage see notes on coverage.
 B/ Includes pre-CICA GSA Schedules and actions with another Federal Agency.
 C/ Includes Federal Schedule awards.
 D/ Includes Post-CICA §(c) program items less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DOD prime contract awards over \$25,000 for fiscal years 1991 and 1990. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1982 through 1991.

During FY 1991 awards over \$25,000 (excluding intragovernmental awards) totaled \$126,294 million, of which \$96,760 million, or 76.6 percent, were awarded under fixed price procedures and \$26,351 million, or 20.9 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$3,183 million, or 2.5 percent.

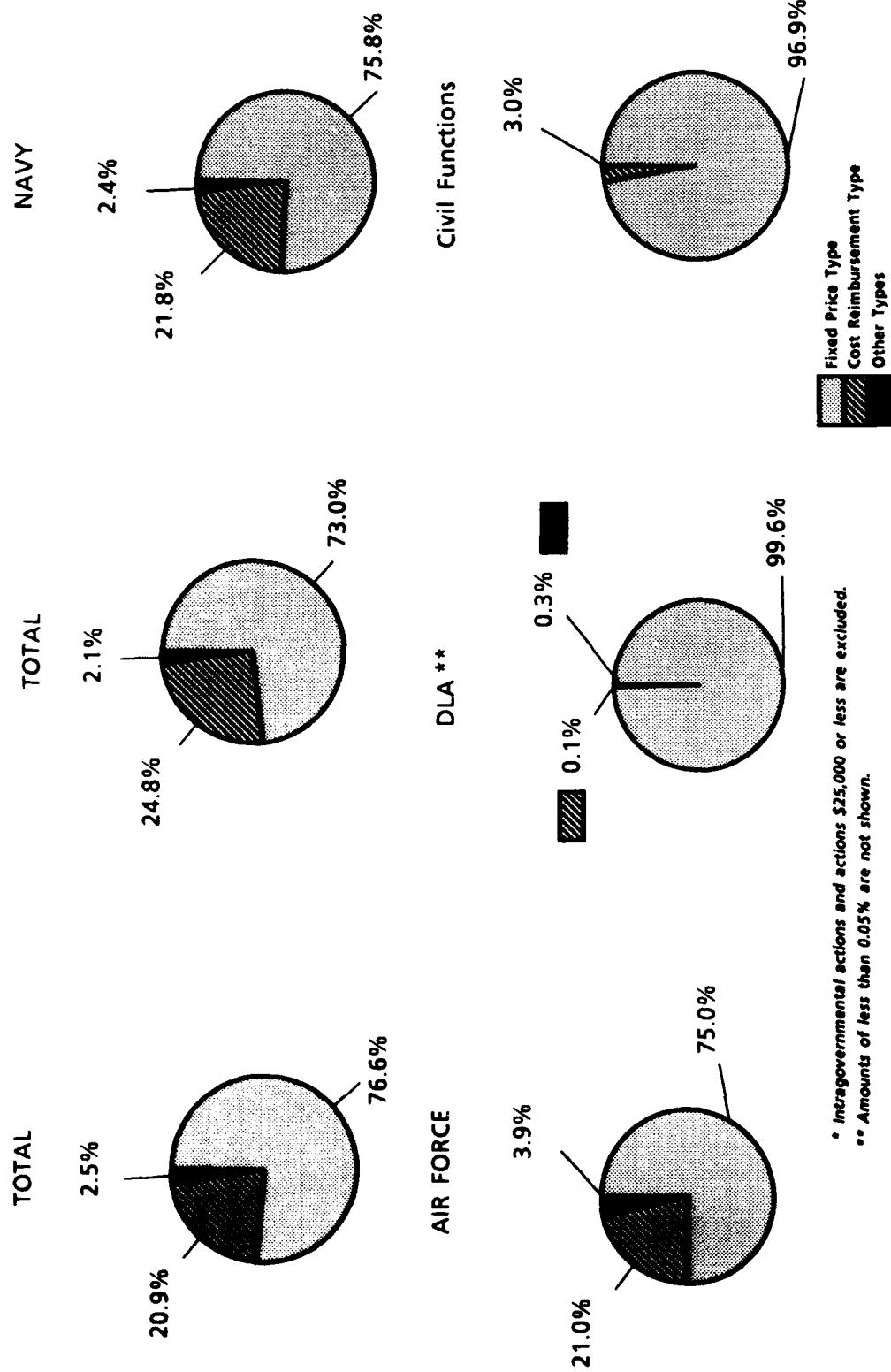
Cost-plus-fixed fee (CPFF) contracts accounted for 10.6 percent of the total contract awards over \$25,000 during FY 1991. The use of incentive contracts (both fixed price and

cost-type combined) decreased from 17.4 percent of total contract dollars in FY 1990 to 14.2 percent in FY 1991. The use of firm fixed-price contracts increased from 52.7 percent to 56.8 percent.

The total of 229,318 contract actions over \$25,000 for fiscal year 1991 (see Table 16) includes 83,273 original contract actions and modifications calling for additional work and 146,045 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 0.7 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 11.1 percent.

Chart V shows percent distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component for FY 1991.

Chart V
**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
 According to Defense Component: Fiscal Year 1991**
Percent of Total Procurement*



Prepared By: Washington Headquarters Services
 Directorate For Information Operations and Reports

TABLE 16
**DoD Prime Contract Awards by Type of Contract Pricing Provision,
 According to Defense Component: FY 1991 - FY 1990^{A/}**
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL ^{B/}			ARMY			NAVY		
	OCT 90 - SEP 91	OCT 89 - SEP 90	AMOUNT	OCT 90 - SEP 91	AMOUNT	AMOUNT	OCT 90 - SEP 91	AMOUNT	AMOUNT
TOTAL	\$150,855,267	\$144,672,506		\$36,890,295	\$31,332,813	\$45,846,496	\$46,944,808		
INTERGENCY/FMS	11,947,330	9,964,253	4,132,633	2,281,325	3,547,933	2,847,369	3,033,279	2,948,202	
ACTIONS \$25,000 OR LESS	12,613,158	12,430,245	3,526,787	21,299,047	73,0	19,844,420	27,503,555	100,0	2,635,395
ACTIONS OVER \$25,000	126,284,179	100,0	122,228,008	100,0	29,170,875	72,2	30,303,136	75,8	41,361,211
FIXED PRICE TYPE	96,760,113	76,6	92,925,952	76,0	18,548,430	63,5	15,887,371	57,7	21,211,910
FIRM	71,673,745	56,8	64,448,383	52,7	18,522,818	0,2	13,709,090	0,1	31,34,275
DETERMINABLE	1,371,936	0,3	564,031	0,5	8,621,420	8,5	8,255,565	2,3	8,232,377
INCENTIVE PRICE ADJUSTMENT	13,740,819	10,9	16,726,422	13,7	2,277,387	0,8	3,314,394	12,1	1,303,960
ECONOMIC PRICE ADJUSTMENT	10,973,611	8,7	11,157,116	9,1	2,431,412	8,5	6,225,395	1,9	3,2
COST REIMBURSEMENT TYPE	26,350,864	20,9	26,305,653	21,6	7,248,245	24,8	7,089,467	25,8	9,701,598
NO FEE	4,186,358	4,1	4,214,310	4,1	2,246,840	0,9	2,70,352	2,7	5,226,651
FIXED FEE	13,422,322	10,6	13,890,880	1,1	2,638,801	9,1	2,11,328	9,9	5,823,694
INCENTIVE FEE	4,168,995	3,3	5,588,335	3,7	1,666,150	5,8	1,327,599	4,8	2,164,829
AWARD FEE	6,905,079	5,5	5,652,328	4,7	2,616,154	9,0	2,310,088	8,4	3,3
OTHER TYPES	3,183,202	2,5	2,956,903	2,4	653,583	2,1	569,668	2,1	949,046
TIME AND MATERIALS	2,795,974	2,2	2,514,974	2,1	653,433	0,1	558,458	0,0	877,094
LABOR HOURS	381,429	0,3	351,429	0,3	20,150	0,1	11,210	0,3	747,684
	381,387					*			1,8
									129,410
									0,3

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	OCT 90 - SEP 91	OCT 89 - SEP 90	AMOUNT	OCT 90 - SEP 91	AMOUNT	AMOUNT	OCT 90 - SEP 91	AMOUNT	AMOUNT
TOTAL	\$48,214,378	\$46,902,298		\$13,321,280	\$11,120,167	\$2,321,883	\$2,122,458		
INTERGENCY/FMS	4,341,087	4,377,993	155,668	134,048	1,641,434	127,58	65,859	63,816	
ACTIONS \$25,000 OR LESS	4,201,899	4,237,910	1,587,546	1,641,434	0,0	0,0	217,58	236,453	
ACTIONS OVER \$25,000	39,671,392	100,0	38,286,395	100,0	11,588,066	100,0	9,344,685	100,0	1,822,189
FIXED PRICE TYPE	29,798,165	75,1	29,166,651	76,2	11,552,105	99,6	9,275,106	99,3	1,779,027
FIRM	21,811,149	55,0	19,655,550	51,4	5,388,856	46,3	4,320,447	46,2	1,751,910
DETERMINABLE	29,551	0,1	442,339	1,2	79,493	0,7	1,274	*	19,545
INCENTIVE PRICE ADJUSTMENT	6,750,461	17,0	7,751,410	20,2	0,0	0,0	0,0	0,0	1,1
ECONOMIC PRICE ADJUSTMENT	1,206,604	3,0	1,286,752	3,4	6,074,384	52,6	4,954,085	53,0	7,170
COST REIMBURSEMENT TYPE	8,355,857	21,0	7,692,473	20,1	33,349	0,3	43,783	0,5	41,526
NO FEE	21,207,212	33,0	1,158,331	33,0	0,1	0,1	14,563	0,2	3,2,156
FIXED FEE	3,615,322	9,1	4,024,979	10,5	26,209	0,2	29,120	0,3	18,902
INCENTIVE FEE	1,051,328	2,6	1,624,128	1,4	0,0	0,0	0,0	0,0	0,0
AWARD FEE	1,451,885	6,2	1,875,035	4,9	0,0	0,0	0,0	0,0	10,108
OTHER TYPES	1,541,370	3,9	1,447,271	3,8	11,912	0,1	25,096	0,3	1,636
TIME AND MATERIALS	1,339,385	3,4	1,233,945	3,2	5,770	0,1	10,880	0,1	1,636
LABOR HOURS	207,785	0,5	213,326	0,6	6,142	0,1	14,516	0,2	0,0

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

* Less than 0.05 percent.

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1991 ^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	ARMY						NAVY					
	TOTAL			OCT 90 - SEP 91			OCT 90 - SEP 91			OCT 90 - SEP 91		
TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	
INTERAGENCY/FMS												
ACTIONS \$25,000 OR LESS	12,287	563		3,463	457			2,380	771			
ACTIONS OVER \$25,000	733	554		222	130			217	467			
FIXED PRICE TYPE	11,181	408		3,016	390			2,089	137			
FIRM DETERMINABLE	229	318	100.0	83	273	146	0.45	57	474	100.0	27	196
INCENTIVE	176	848	77.1	73	513	103	335	45	922	79.9	18	085
ECONOMIC PRICE ADJUSTMENT	163	592	71.3	70	998	92	594	43	625	75.9	17	837
COST REIMBURSEMENT TYPE	605	0.3	0.3	173	432	303	0.5	47	256	45	105	10.1
NO FEE	4	395	1.9	623	377	1,826	0.3	48	120	2,075	2.8	149
INCENTIVE FEE	8,256	3.6	1.719	6,537	1,826	3,2	153	1,673	1,027	3,82	0.5	53
REBATE FEE	27	478	12.0	5,746	21	730	3,065	8,652	15.1	1,363	1,924	16
OTHER TYPES	11,644	5.1	1,603	5,568	1,846	5,161	0.8	4,926	8.6	1,281	3,649	15
TIME AND MATERIALS	13,569	5.9	2,068	11,501	2,900	5.0	4.32	2,468	5.315	8.6	1,118	5
LABOR HOURS	11,844	5.1	1,603	10,041	2,806	4.9	4.12	2,394	5.441	7.3	830	4
	1,325	0.8	1,465	1,460	2.94	0.2	20		905	1.2	298	0.607
INTERAGENCY/FMS												
ACTIONS \$25,000 OR LESS												
FIXED PRICE TYPE												
FIRM DETERMINABLE												
INCENTIVE												
ECONOMIC PRICE ADJUSTMENT												
COST REIMBURSEMENT TYPE												
NO FEE												
INCENTIVE FEE												
REBATE FEE												
OTHER TYPES												
TIME AND MATERIALS												
LABOR HOURS												
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE						DEFENSE LOGISTICS AGENCY					
	TOTAL			OCT 90 - SEP 91			OCT 90 - SEP 91			OCT 90 - SEP 91		
TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	
INTERAGENCY/FMS												
ACTIONS \$25,000 OR LESS	4,932	873										
ACTIONS OVER \$25,000	233	635										
FIXED PRICE TYPE	4,641	865										
FIRM DETERMINABLE	57	295	100.0	17	254	40	0.41	26	180	100.0	14	169
INCENTIVE	45	124	78.6	15	120	30	0.04	27	742	99.0	14	055
ECONOMIC PRICE ADJUSTMENT	42	109	73.5	14	367	23	667	90	4	12	892	5
COST REIMBURSEMENT TYPE	96	0.2	0.2	33	63	1,609	2.1	0.1	11	11	30	0.5
NO FEE	2,031	3.5	422	1,4	198	590	2,241	8.6	1,151	1,090	21	0.3
INCENTIVE FEE	788	1.4	198									
REBATE FEE												
OTHER TYPES												
TIME AND MATERIALS												
LABOR HOURS												
TYPE OF CONTRACT PRICING PROVISION	CIVIL FUNCTIONS						CIVIL FUNCTIONS					
	TOTAL			OCT 90 - SEP 91			OCT 90 - SEP 91			OCT 90 - SEP 91		
TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	
INTERAGENCY/FMS												
ACTIONS \$25,000 OR LESS	4,932	873										
ACTIONS OVER \$25,000	233	635										
FIXED PRICE TYPE	4,641	865										
FIRM DETERMINABLE	57	295	100.0	17	254	40	0.41	26	180	100.0	14	169
INCENTIVE	45	124	78.6	15	120	30	0.04	27	742	99.0	11	875
ECONOMIC PRICE ADJUSTMENT	42	109	73.5	14	367	23	667	90	4	12	892	5
COST REIMBURSEMENT TYPE	96	0.2	0.2	33	63	1,609	2.1	0.1	11	11	30	0.5
NO FEE	2,031	3.5	422	1,4	198	590	2,241	8.6	1,151	1,090	21	0.3
INCENTIVE FEE	788	1.4	198									
REBATE FEE												
OTHER TYPES												
TIME AND MATERIALS												
LABOR HOURS												

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1990^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION		TOTAL 8/			ARMY			NAVY					
		OCT 89 - SEP 90			OCT 89 - SEP 90			OCT 89 - SEP 90					
		TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER
TOTAL		13,236,071				3,576,224				2,302,605			
INTERAGENCY/FMS		178,850				206,082				229,891			
ACTIONS \$25,000 OR LESS		12,059,912				3,141,202				2,005,167			
ACTIONS OVER \$25,000		215,310	100.0	83,872	131,438	53,000	100.0	19,675	34,225	66,854	100.0	25,672	41,182
FIXED PRICE TYPE		164,903	76.6	74,041	90,862	42,722	79.3	17,273	25,449	42,370	63.4	21,432	20,538
FIRM		152,889	70.8	70,516	81,516	40,391	75.1	17,011	23,480	40,741	60.5	21,449	19,292
DETERMINABLE		6,670	0.3	1,493	521	343	0.6	31	312	98	0.1	55	43
INCENTIVE		4,145	1.9	782	3,363	183	0.3	69	114	1,449	2.2	153	1,286
ECONOMIC PRICE ADJUSTMENT		7,719	3.6	2,257	5,462	1,705	3.2	162	1,543	382	0.6	75	307
COST REIMBURSEMENT TYPE		37,407	17.4	7,790	29,617	8,488	15.7	2,056	6,432	18,471	27.6	3,035	15,436
NO FEE		2,750	2.2	1,045	3,705	1,658	3.1	1,005	1,233	1,553	1.9	268	985
FIXED FEE		25,518	11.9	5,758	19,760	4,524	8.6	1,281	3,533	14,374	21.5	2,500	11,874
INCENTIVE FEE		1,160	0.5	218	942	559	1.0	101	1,458	202	0.3	42	160
REWARD FEE		5,979	2.8	769	5,210	1,637	3.0	269	1,368	2,642	4.0	225	2,17
OTHER TYPES		13,000	6.0	2,041	10,959	2,690	5.0	346	2,344	5,001	9.0	1,205	4,808
TIME AND MATERIALS		11,032	5.1	1,466	9,666	2,606	4.8	334	2,272	5,001	7.5	1,744	4,257
LABOR HOURS		11,968	0.9	1,575	1,933	0.84	0.2	12	72	1,012	1.5	461	551
AIR FORCE		AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS					
		OCT 89 - SEP 90			OCT 89 - SEP 90			OCT 89 - SEP 90					
		TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER	TOTAL	X	NEW WORK	OTHER
TOTAL		5,708,499				1,122,062				438,637			
INTERAGENCY/FMS		265,870				34,814				15,002			
ACTIONS \$25,000 OR LESS		5,389,230				1,056,856				413,990			
ACTIONS OVER \$25,000		53,388	100.0	18,026	35,362	27,535	4.0	16,378	11,157	5,448	100.0	1,948	3,500
FIXED PRICE TYPE		41,645	78.0	15,864	25,781	27,235	98.9	16,243	10,992	5,210	96.8	3,371	
FIRM		38,445	72.0	15,095	23,350	25,228	91.6	14,933	10,295	5,210	95.6	1,880	3,330
DETERMINABLE		140	0.3	1,229	533	2,20	0.1	0.1	1,13	31	0.6	15	16
INCENTIVE		2,392	4.5	187	1,639	1,90	0.0	0.0	0.0	3	0.1	2	1
ECONOMIC PRICE ADJUSTMENT		2,668	1.3	18	481	1,987	7.2	1,297	690	27	0.5	3	24
COST REIMBURSEMENT TYPE		7,694	14.4	1,751	5,943	239	0.9	123	116	174	3.2	128	
NO FEE		1,521	2.9	1,289	1,242	69	0.3	14	55	71	1.3	33	
FIXED FEE		4,310	8.2	1,186	3,184	170	0.6	109	61	47	0.9	11	36
INCENTIVE FEE		1,337	0.6	637	1,276	0	0.0	0	0	0	0.0	0	0
REWARD FEE		1,456	2.7	215	1,241	0	0.0	0	0	56	1.0	2	54
OTHER TYPES		4,049	7.6	411	3,638	61	0.2	12	49	3	0.1	2	1
TIME AND MATERIALS		3,299	6.2	333	2,966	35	0.1	8	28	3	0.1	2	1
LABOR HOURS		3,750	1.4	78	672	25	0.1	4	21	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1991 - FY 1982 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1991			FY 1990			FY 1989			FY 1988			FY 1987		
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL	\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0					
FIXED PRICE TYPE (SUB-TOTAL)															
Firm Determinable	96,760,113	76.5	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8					
Incentive Fee	71,672,745	56.8	64,658,383	52.7	65,378,228	54.2	71,164,956	54.8	78,574,574	58.1					
Economic Price Adjustment	13,371,936	10.3	15,654,031	12.5	15,751,225	10.6	17,446	0.1	19,025,752	14.0					
COST REIMBURSEMENT AND OTHER TYPES	10,973,613	8.7	11,157,116	9.1	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7					
No Fee	29,534,086	23.4	29,352,056	24.0	25,884,316	21.5	27,898,107	21.4	27,325,395	20.2					
Fixed Fee	1,866,368	1.5	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1					
Incentive Fee	13,442,422	10.6	13,870,480	11.3	12,728,604	10.6	13,966,018	10.8	13,006,905	9.6					
Award Fee	4,136,955	3.3	4,558,135	3.7	3,545,632	2.9	3,156,987	2.6	4,146,968	3.8					
Other B/	3,905,079	2.5	5,632,428	4.7	5,473,737	4.5	5,400,496	4.2	2,235,210	1.7					
	3,183,202	2.5	2,986,403	2.4	2,424,250	2.0	2,411,270	1.9							
TOTAL	\$137,542,840	100.0	\$139,912,096	100.0	\$125,018,710	100.0	\$119,805,115	100.0	\$104,776,138	100.0					
FIXED PRICE TYPE (SUB-TOTAL)															
Firm Determinable	112,101,580	81.5	115,552,316	82.6	100,916,834	80.7	98,130,187	81.9	80,326,610	76.7					
Incentive Fee	73,860,412	53.7	74,563,325	53.3	62,835,664	50.3	55,165,592	46.1	52,700,545	50.3					
Economic Price Adjustment	11,198,018	8.0	12,597,280	6.2	5,567,881	0.5	9,971,003	0.8	11,348,505	1.3					
COST REIMBURSEMENT AND OTHER TYPES	21,299,210	15.6	24,337,617	17.4	21,846,000	17.5	25,298,080	21.2	16,426,473	15.1					
No Fee	16,644,780	12.1	16,444,094	11.7	15,675,389	12.5	16,868,102	13.9	9,951,078	9.4					
Fixed Fee	25,441,260	18.5	24,359,780	17.4	24,101,876	19.3	21,674,928	18.1	24,449,528	23.3					
Incentive Fee	2,157,867	1.6	2,075,797	1.5	1,880,803	1.5	1,670,481	1.4	1,958,292	1.9					
Award Fee	11,189,165	8.5	11,400,151	8.1	10,439,865	8.4	11,306,829	9.4	9,930,364	9.5					
Other B/	5,730,251	4.2	6,399,419	4.6	6,675,880	5.3	4,437,990	3.7	7,953,877	7.6					
	3,865,876	2.8	3,295,754	2.4	3,946,301	3.2	3,133,389	2.7	3,643,699	3.5					
	1,790,101	1.3	1,218,659	0.9	1,159,011	0.9	1,016,739	0.8	963,296	0.9					

A/ For Definitions and Coverage, See Notes on Coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
• Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,709 reporting large contractors totaled \$57,053 million in FY 1991, which was a 4.3 percent increase from the \$54,708 million reported by 1,664 large contractors in FY 1990.

Small businesses received 34.0 percent of the total committed for subcontracting work during FY 1991, compared with 39.3 percent for FY 1990. Comparative data for FY 1982 through FY 1991 are given below.

(Amounts in Millions)

	1991	1990	1989	1988	1987	1986	1985	1984	1983	1982
1. Number of Large Contractors Reporting	1,709	1,664	1,555	1,571	1,469	1,353	1,205	1,208	1,173	1,170
2. Military Subcontract Commitments	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582	\$39,796	\$35,329
a. Small Businesses	19,413	21,499	22,009	22,309	21,559	20,362	20,145	17,957	15,598	13,380
b. Other Businesses	37,640	33,209	34,028	36,489	31,557	32,536	34,349	29,625	24,198	21,949
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	34.0	39.3	39.3	37.9	40.6	38.5	37.0	37.7	39.2	37.9

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more

offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsible and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals, or a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction project.

Military Functions, Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

**Armed Forces Radio & Television Service
Defense Advanced Research Projects Agency**

Commercial Communications Office

Communications Agency

Defense Mapping Agency

Defense Nuclear Agency

Defense Supply Service - Washington

Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)

Strategic Defense Initiative Organization

Uniformed Services University of Health Sciences

Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the